

# **CONTEXT & CONFIDENCE** *Erasing the Line Between Qual and Quant*

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Fast Shallow Decisive Objective Distracted Efficient



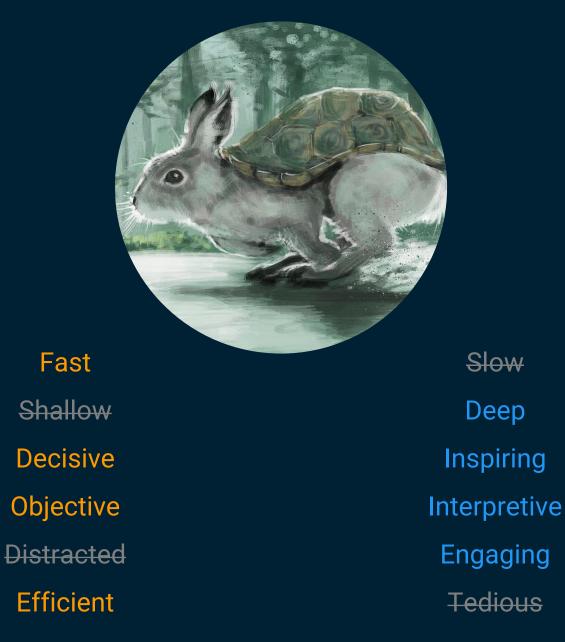
# QUALITATIVE



Slow Deep Inspiring Interpretive Engaging Tedious



# Why not have the best of both?





# IMAGINE ... RICH, AUTHENTIC VIDEO

Capturing a variety of meaningful moments



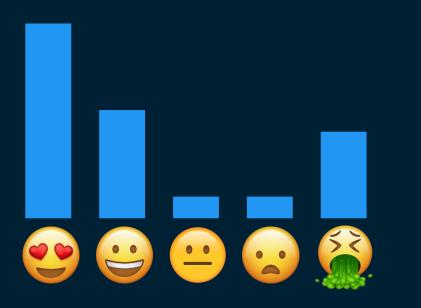




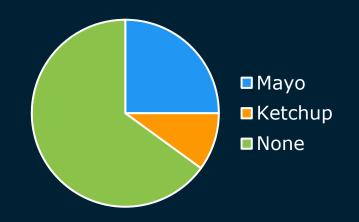


# IMAGINE ... QUANTIFIABLE RESULTS For efficient analysis

## **Concept Appeal**



#### Food on Face



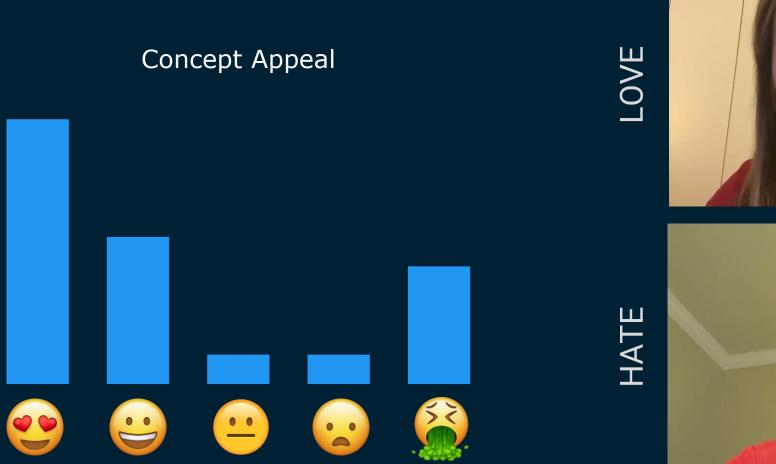
#### # of Product Facings





# **IMAGINE ... INSPIRING STORIES ... QUICKLY**

Delivering confidence and inspiration









# ....but, HOW?





# Four Things to Keep in Mind

- 1. Craft a thoughtful research brief to keep you focused and productive
- 2. Use a variety of activities to reveal meaningful moments across objectives
- 3. Optimize your activity guides to leverage modern tech
- 4. Blend quant and qual to both educate and inspire your audience





# A Thoughtful Brief

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- **Objectives** To reveal the meaningful moments
- Segments To create filterable subgroups
- Analysis Plan To map out which items need quantified
- Audience

To consider how best to blend quant and qual results

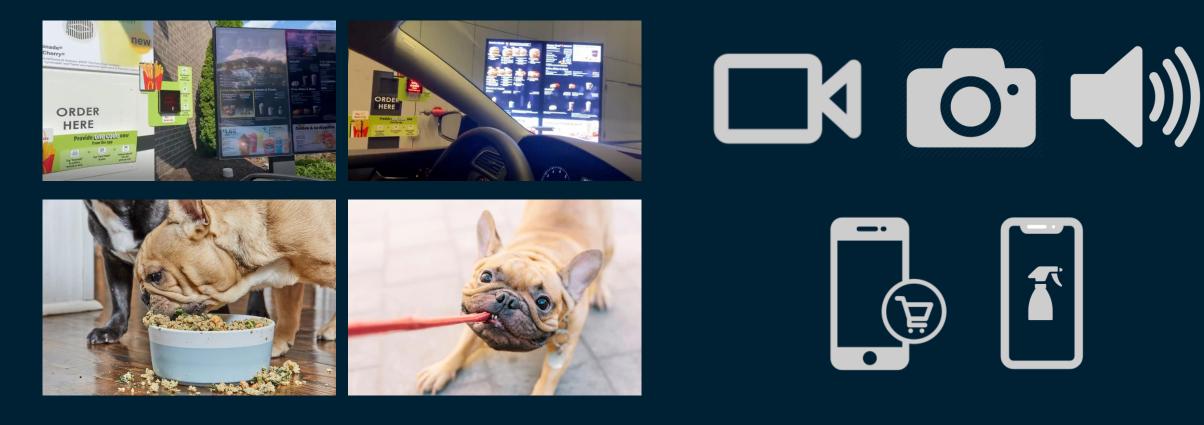


Mix and Match Activities to Align with Objectives

Where & When Do those meaningful moments happen?

# What & How

Is the best way to capture the moment?





# Structure Activities with Analysis in Mind

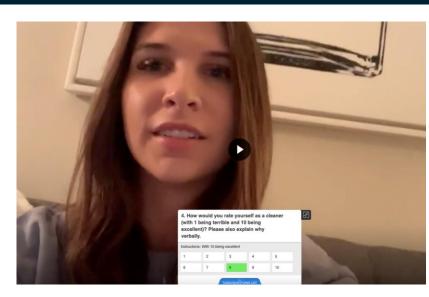
# **Smart Structure**

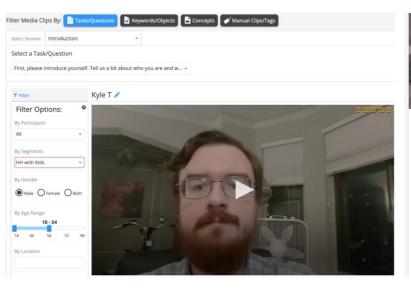
Using various data points

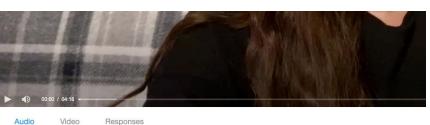
- Questions and tasks
- Open-ended response
- Closed-ended questions (multiple types)
- Keywords of interest
- Duration of event
- Observation-spotting

Smart Analysis Find moments fast

- Quant response/chart
- Question
- Task
- Keyword
- Object in scene
- Consumer segment
- Activity





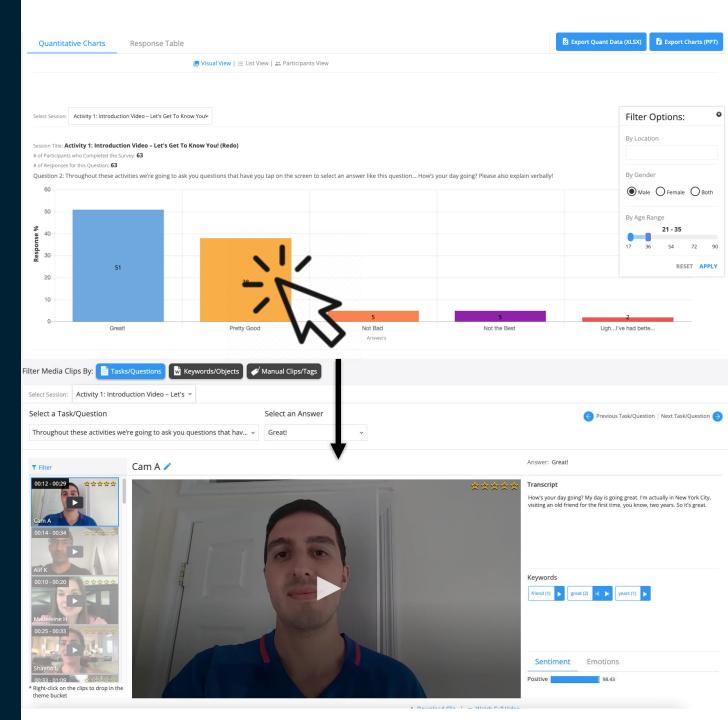




# Analyze Efficiently

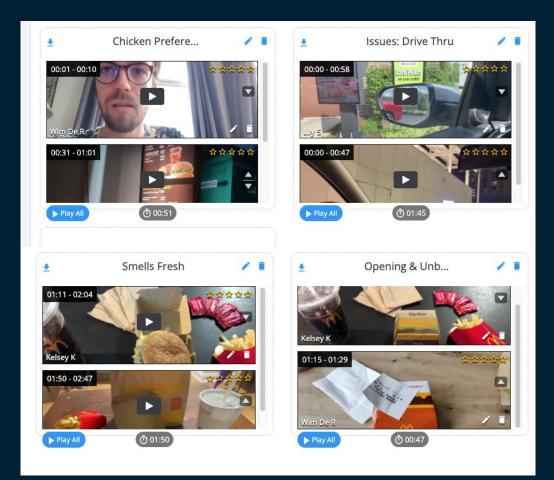
Quant-Forward Fast and Familiar

Qual-Rich Deep and Authentic



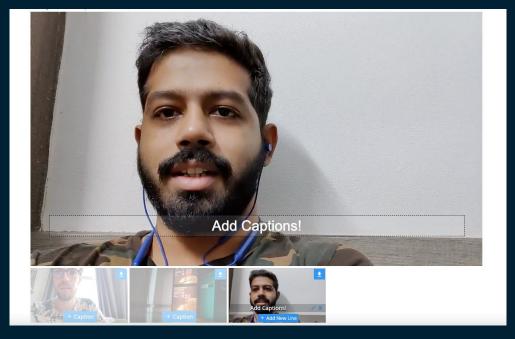
# Create a Compelling Story

#### Create Report Themes Based on your objectives



## Customize Your Story Without being a Hollywood director

- Edit clip lengths
- Add captions
- Include transitions
- Export or share online
- And more!





# QUESTIONS?

# **CoulSights**

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