

# AUTOMATED INSIGHT REPORTING DONE RIGHT




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# WHAT WE'LL LOOK AT TODAY



**DIRECTIONS**<sub>INC</sub>



**01 THE DIRECTIONS JOURNEY**  
The Challenges and the Automation Solution

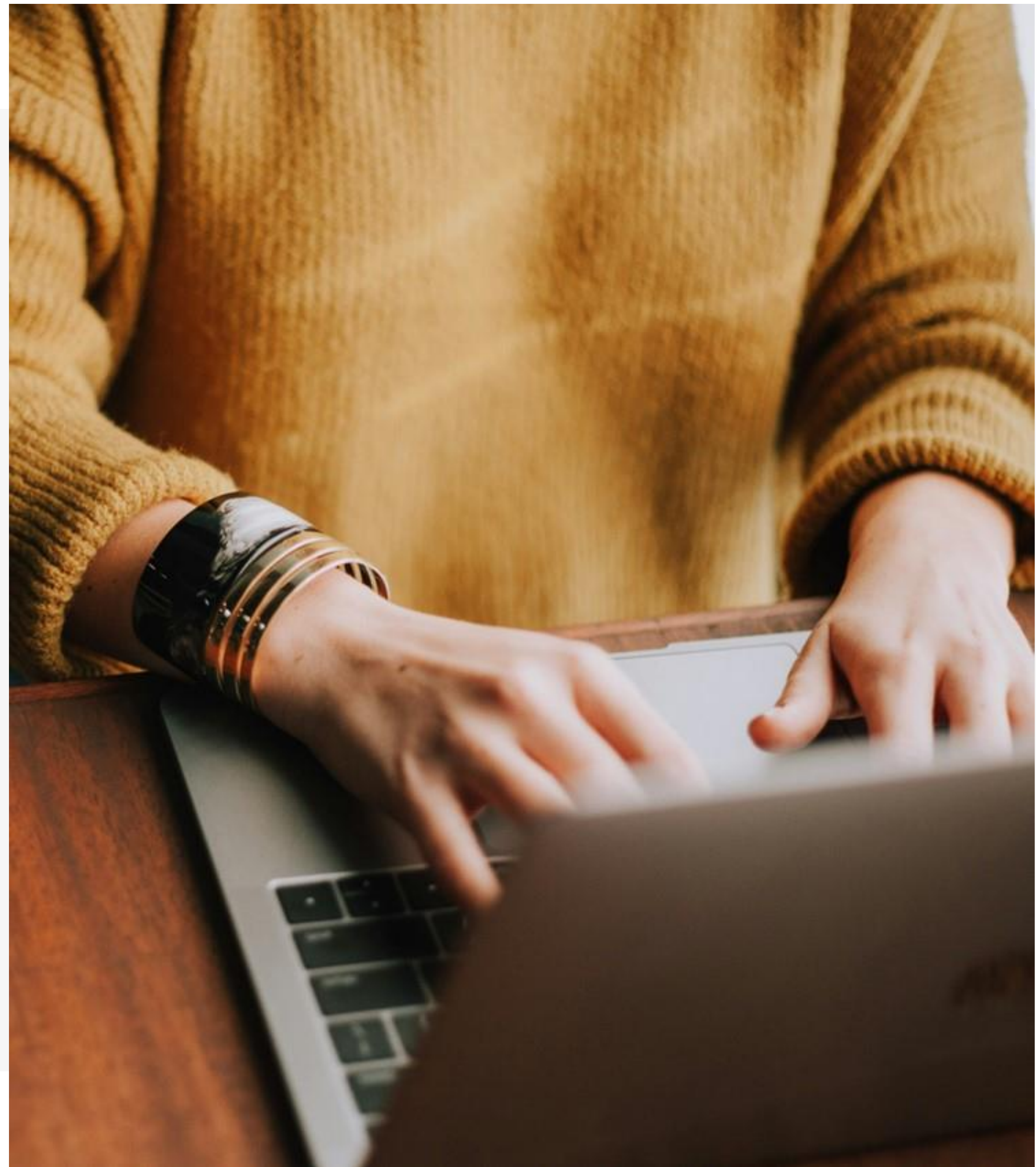
**02 AUTOMATION IN ACTION**  
Demonstrating the technology

**03 LEVERAGING MORE**  
Innovative ways of using automation further

**04 THE STRATEGIC BENEFITS**  
What Automation can do for your business

# DIRECTIONS<sub>INC</sub>

AUTOMATED INSIGHT  
REPORTING DONE RIGHT!





**DESIRED**

**OUTCOMES**

- 1 No experience necessary
- 2 Scalability
- 3 Faster Turnaround

# REQUIREMENTS

## STRATEGIC



User friendly solution that didn't require

**SPECIALIZED KNOWLEDGE**



Flexibility

**CUSTOMIZATION**



Fits into

**ECOSYSTEM**



Strong

**PARTNERSHIP**

## TECHNICAL



**STATISTICAL TESTING**



**DATA INTEGRATION**



**REPLICATION**

# WHY E-TABS



Team members can easily and quickly get up to speed with the **user-friendly** and **accessible interface**.



E-Tabs excels in its adaptability and **superior flexibility**.



We could seamlessly **integrate into our existing ecosystem**.



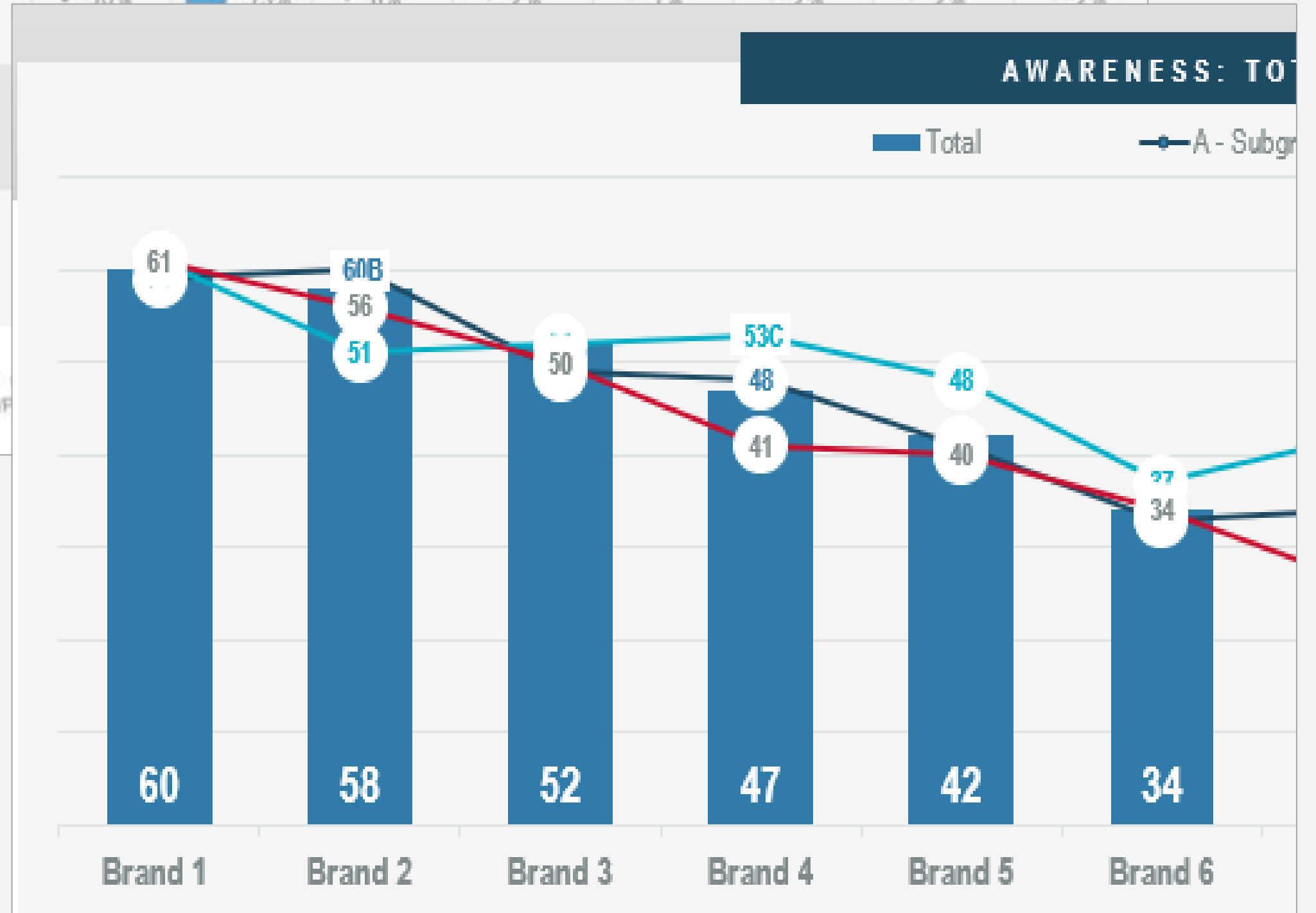
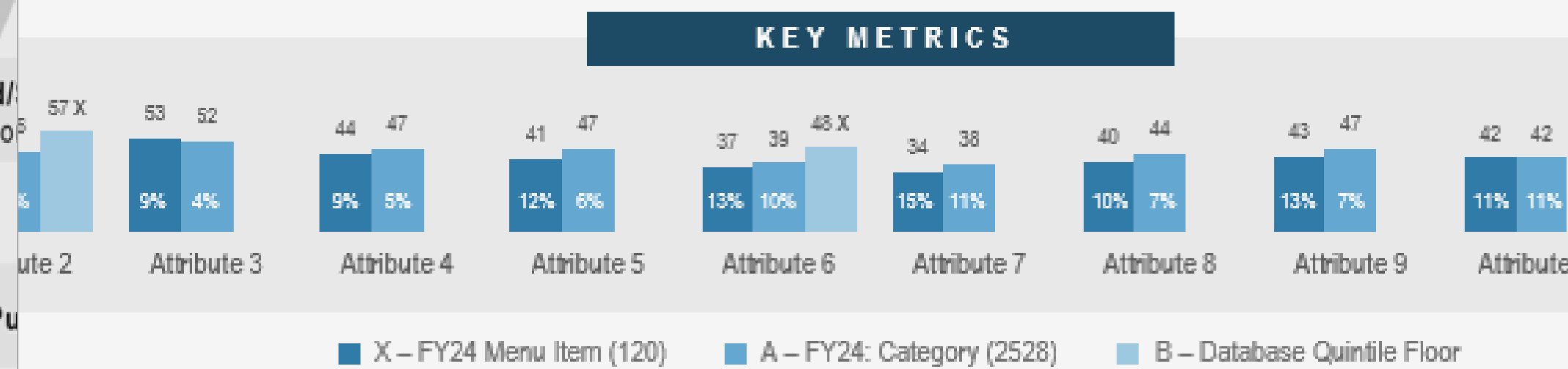
E-Tabs' support team has been invaluable with its **EXCEPTIONAL SUPPORT SYSTEM**

# SCORECARDS AND TRACKERS

	BRAND 1	BRAND 2	BRAND 3	BRAND 4	BRAND 5	BRAND 6	BRAND 7
<b>Aware</b>	58% <span style="color: green;">▲</span>	74% <span style="color: green;">▲</span>	81% <span style="color: green;">▲</span>	16% <span style="color: red;">▼</span>	33% <span style="color: red;">▼</span>	72% <span style="color: green;">▲</span>	58%
<b>Ever Browsed/Shopped (Actively Considered)</b>	50% <span style="color: green;">▲</span>	61% <span style="color: green;">▲</span>	73% <span style="color: green;">▲</span>	11% <span style="color: red;">▼</span>	24% <span style="color: red;">▼</span>	56% <span style="color: green;">▲</span>	37%

I HEARD the name but not familiar (Total)	41%	19%	35%	22%	9%	11%	22%	15%
I'm FAMILIAR with it (Aware)	32%	76%	28%	21%	27%	27%	22%	23%
CONSIDER (Aware)	39%	81%	36%	38%	39%	37%	38%	38%
USED	10%	73%	6%	2%	1%	2%	2%	2%

Browsed/ (Actively Co



### OVERVIEW

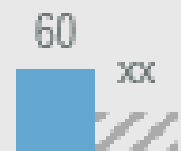
Served with loaded ranch.

<b>Average Price</b>	<b>Preference</b>
\$10.00	0.5
<b>Expectations</b>	
Failed to Meet	10%
Exceeded	30%
<b>Loyalty</b>	
Always/Almost Always	10% <span style="color: red;">▼</span>
First Time	55% <span style="color: green;">▲</span>
<b>Why Ordered (Top 3)</b>	
Attribute 1	59%
Attribute 2	24%
Attribute 3	23%

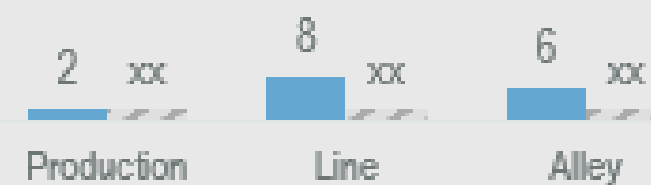
▲ / ▼ Indicates significant change compared to A. at 90% C.I.

### OPERATOR FEEDBACK

#### PROUD TO SERVE



#### % CHALLENGES



■ Y - FY24 Menu Item (120) ■ Z - FY23 Menu Item (2528)

# IMPLEMENTATION

**ANALYTICAL SPEND**

Reduced by over

30%



**HOURS**

Saved by well over

50%



in projects where we are involved.



**AVERAGE HOURS PER WAVE**

without E-Tabs

38.5

vs.

**AVERAGE HOURS PER WAVE**

with E-Tabs

9.8





# BEYOND SCORECARDS & TRACKERS...

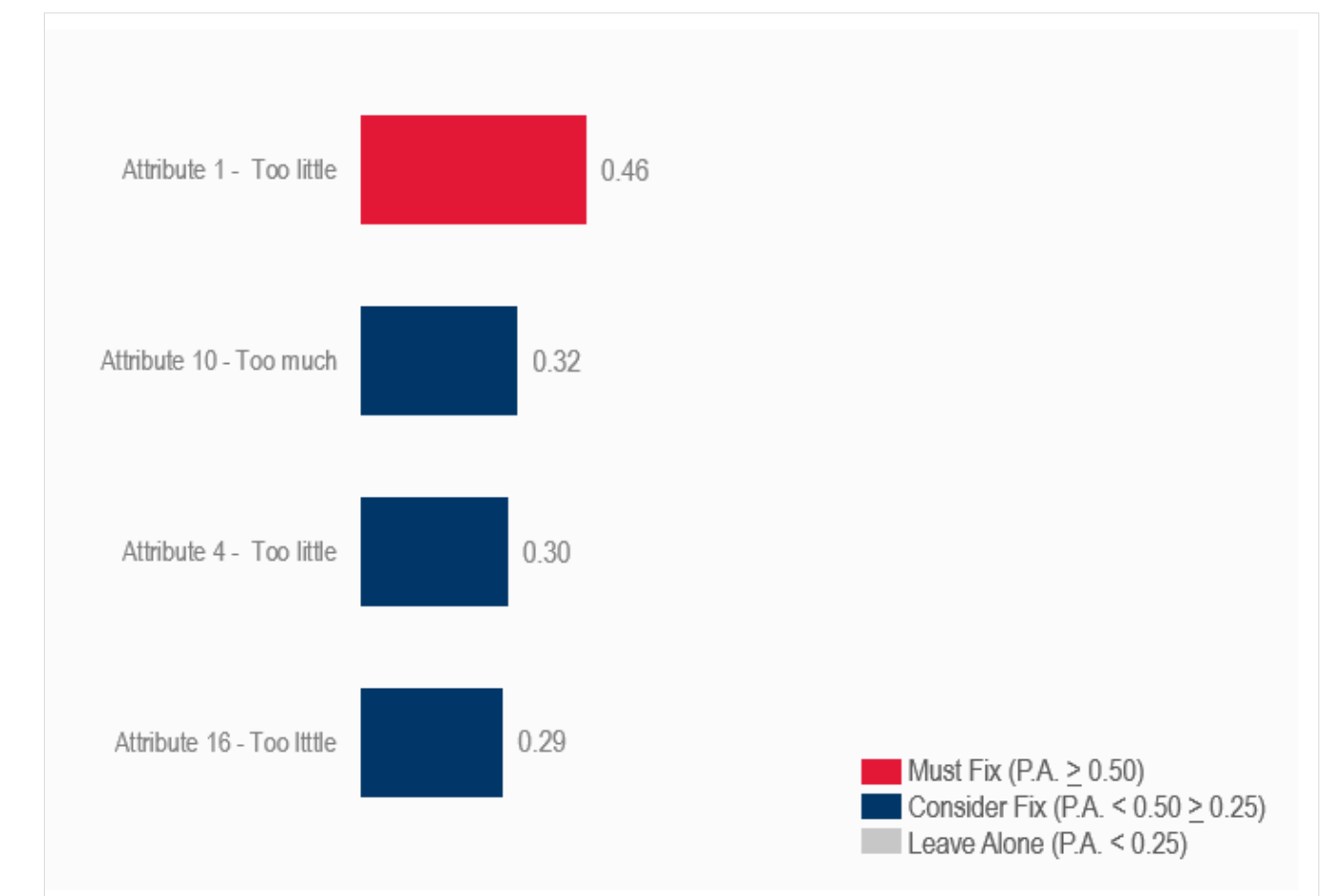
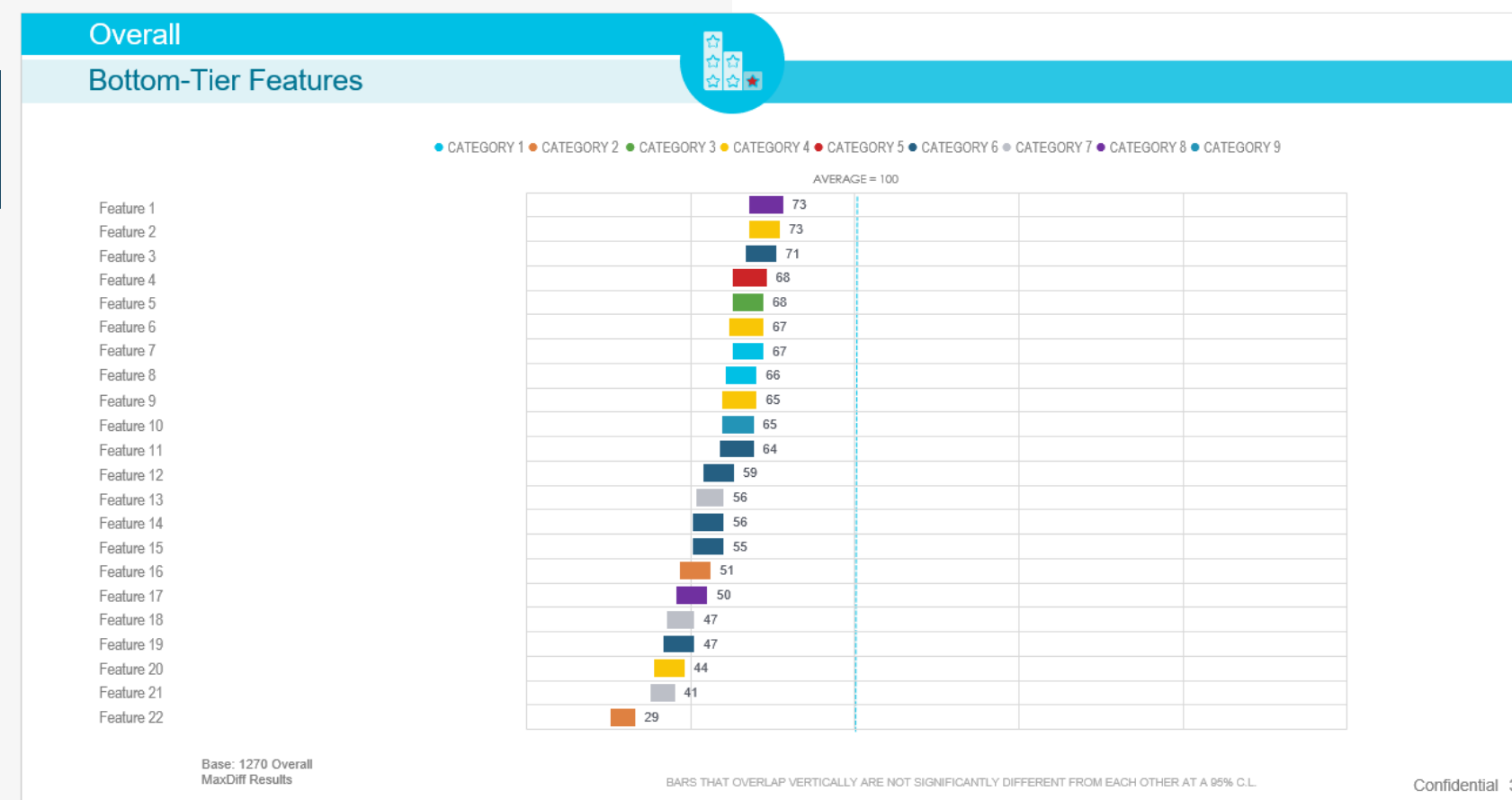
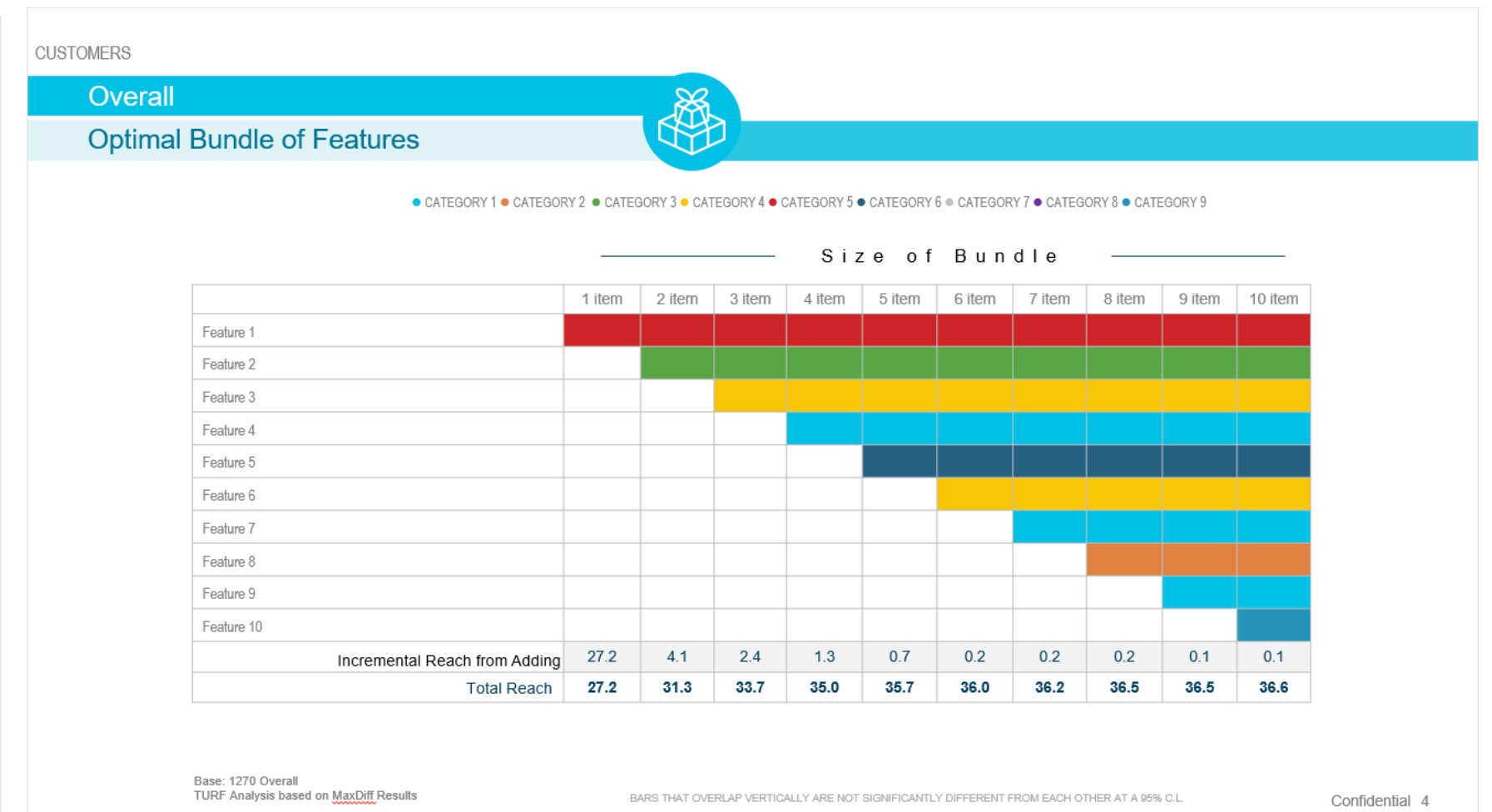
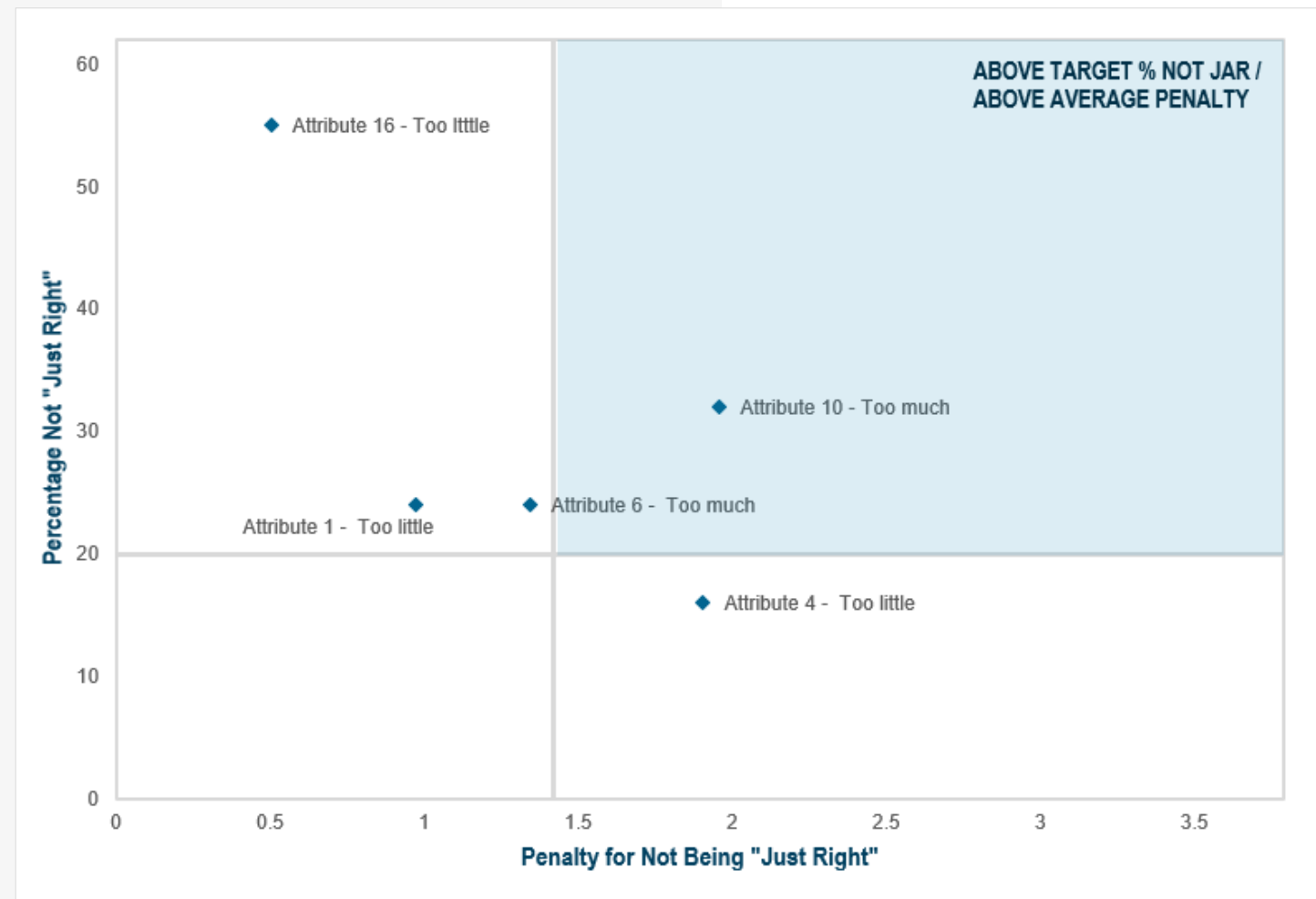
▶ TEMPLATES

▶ SUBGROUP ANALYSES

▶ APPENDIX SLIDES

▶ NON-DELIVERABLE TASKS

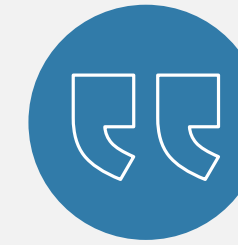
▶ EVEN INDIVIDUAL SLIDES!



# IMPACT...



Automation and E-Tabs have been **game changers**, especially with simplifying the production of a high volume of scorecards. **This efficiency upgrade not only saves countless analyst hours but also adds value for our clients by delivering timely and accurate insights.**



Automation has been super helpful for reporting a very large yearly tracker. It's tons of data to manage and I can't imagine doing it all manually. **The automation makes it a much smoother and manageable process.**



Automation is an amazing tool for us to use in our reporting. **It allows us to build reports more efficiently and accurately.**

# IMPACT...



Automation for this study was incredibly vital to getting this project done. **The team automated about 400 slides for me across 4 separate reports.** We worked very closely for several months to ensure she could include **all the necessary complexities and visualizations...**

**Quantifying the number of hours automation saved me is very difficult as I honestly don't think this project could have happened without their help.**



*At the time these projects were done, we didn't have any people with time to help out on stuff like this. So, I would have either worked (more) nights and weekends, or we would have had to extend the project timeline by a couple of weeks.*

**So, you also contribute to analyst job satisfaction and client satisfaction with a fast turnaround.**

# DON'T SETTLE

> EXPLORE PARTNERSHIPS TO DRIVE SCALE

> LOOK BEYOND THE OBVIOUS

> BREAK THE BLACK BOX





## ABOUT US



- **Acknowledged MR industry leader** in Data Visualization, Online Dashboards and **Automated Reporting solutions**
- Winner of **numerous MRS/ASC awards** and HM The Queen's Award for Enterprise
- **24-hour Global support**

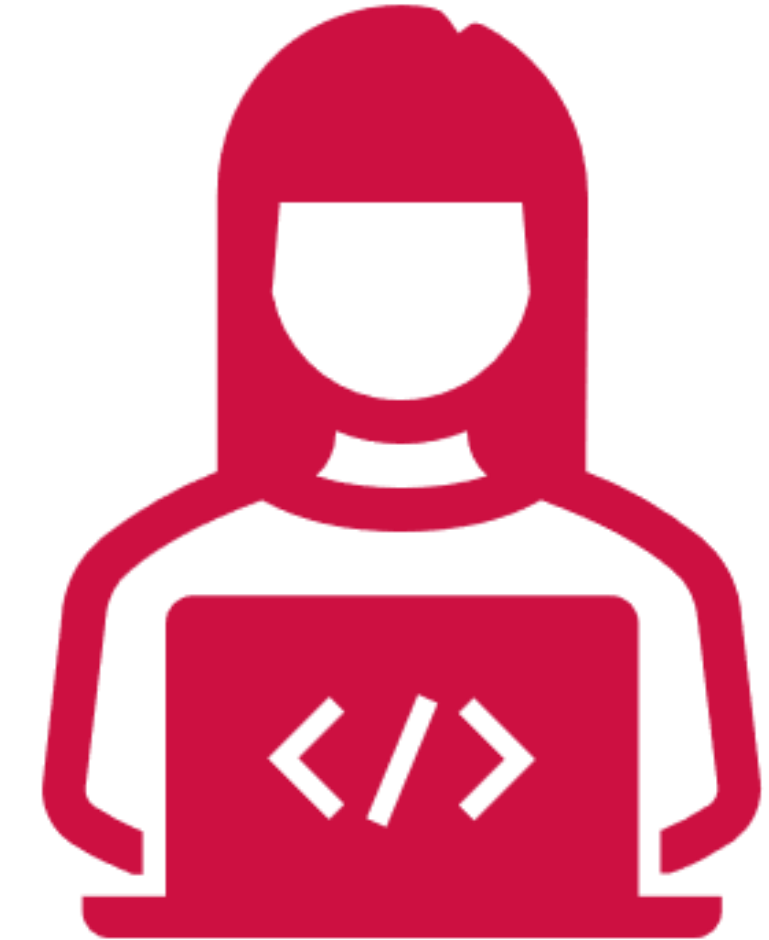


# AUTO CHARTING OR AUTOMATED REPORTING ?



## AUTO CHARTING - INFLEXIBLE

- MACROS
- IMAGES OF CHARTS INSTEAD OF EDITABLE OBJECTS
- ONLINE ANALYSIS EXPORTING TOO SIMPLISTIC
- LIMITED ON CHART TYPES, NUMBER OF CHARTS PER SLIDE
- VERY FEW OPTIONS FOR HANDLING CHANGING CONDITIONS



# AUTO CHARTING OR AUTOMATED REPORTING ?



- CAN READ IN MR BANNER TABLES, SPSS FILES
- CAN HANDLE VARIANCE ACROSS TIME OR MARKETS
- CHANGING BRAND LISTS, NUMBER OF BRANDS
- CAN READ IN STAT TESTING, OR CALCULATE SIGNIFICANCE ITSELF
- HANDLE LOW-BASE CONDITIONS
- BRAND LOGOS, INDICATORS
- CALCULATE DIFFERENCES, TRENDS, GENERATE STANDARD ANALYSIS TEXT



# AUTOMATION DESIGNED FOR MARKET RESEARCH!



**NOW YOU'RE TALKING! SO MUCH MORE  
DETAIL IS POSSIBLE THAN JUST SETTLING FOR  
*AUTO-CHARTED*"**



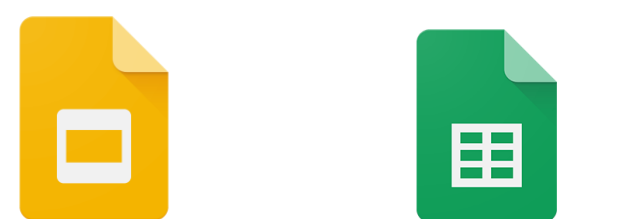
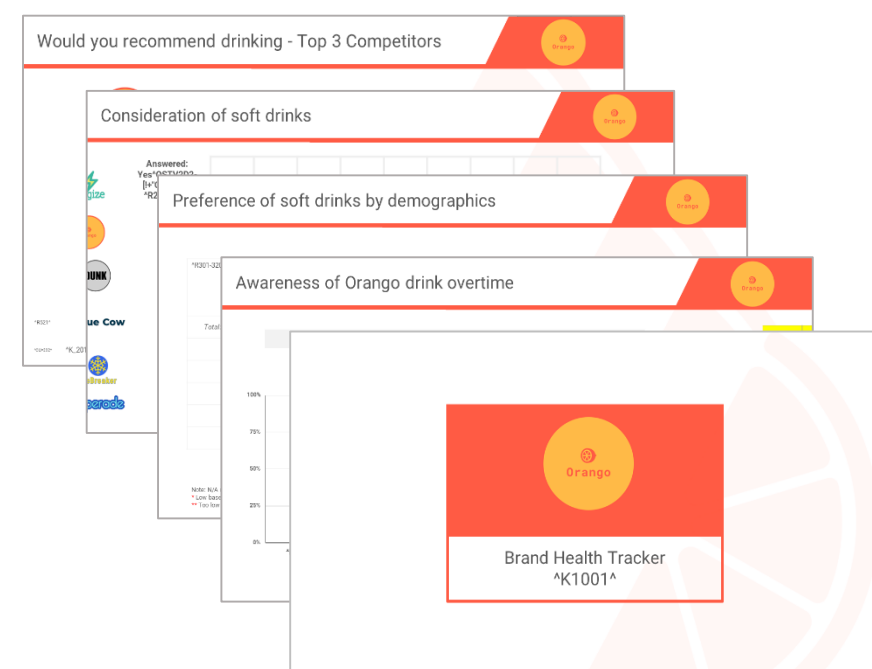
# FLEXIBLE PARADIGM FOR OPTIMAL AUTOMATION



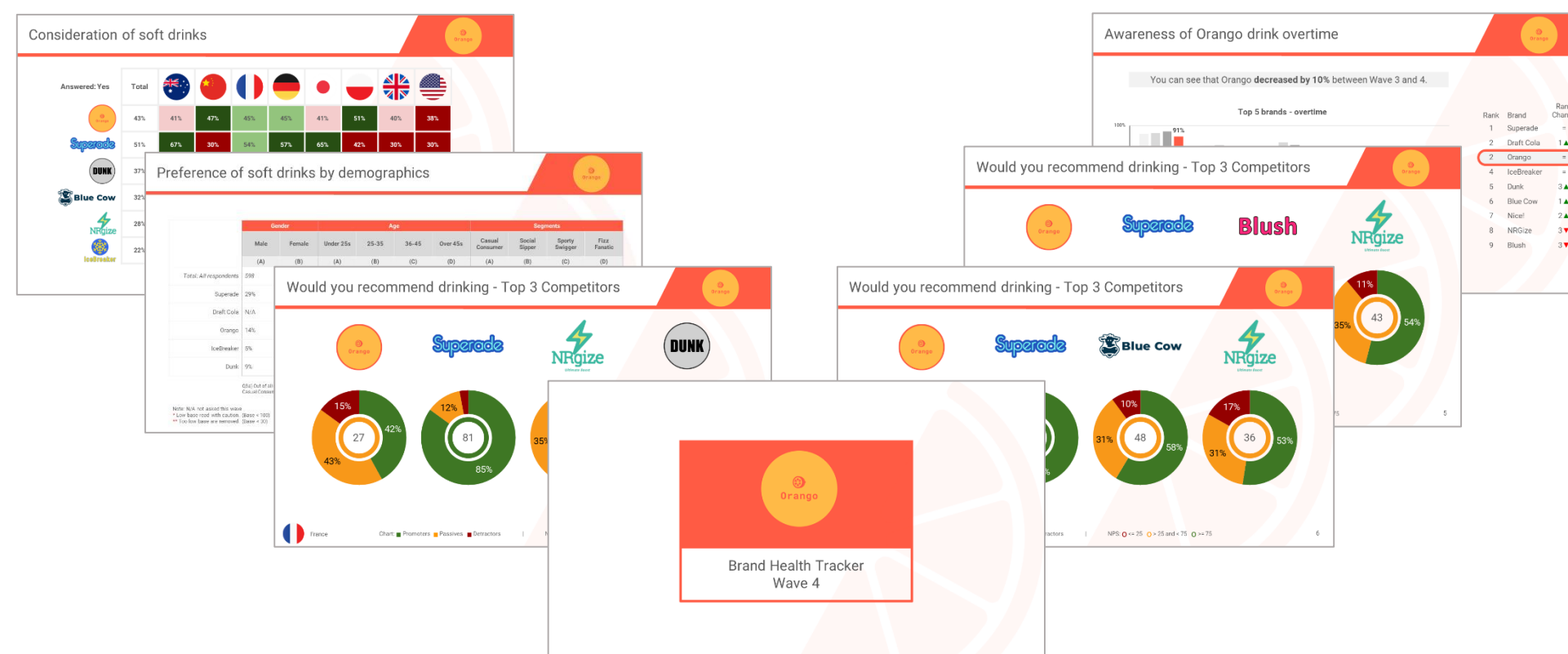
# ation



Data pulled into your own existing template



Google Slides      Google Sheets



COUNTRY	Survey Year 2013				Survey Year 2014			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Total	19.5%	19.5%	17.8%	17.2%	20.1%	19.7%	19.2%	20.0%
UK	68.6%	67.6%	69.3%	70.2%	67.3%	72.0%	65.6%	64.0%
Spain	18.0%	18.5%	17.8%	17.2%	20.1%	19.7%	19.2%	20.0%
France	9.0%	9.5%	8.7%	8.9%	9.3%	8.7%	10.4%	12.0%
Germany	3.2%	2.7%	3.5%	2.4%	3.2%	3.6%	2.4%	4.4%
Greece	3%	3%	3%	3%	1.0%	7%	7%	8%
Lithuania	49	50	49	50	45	50	50	53



Google Sheets



Power BI

tableau

SQL

Project Folder C:\E-Tabs Enterprise projects\Orango demo\

Data Files Drinks.xlsx  
Sample Data.xlsx

Template File Orango BHT - PowerPoint - Template.pptx

Translation File

Output File Orango BHT - Wave 4.pptx

Other Files

Recent Projects

1 Powerpoint - Orango Demo (C:\E-Tabs Enterprise projects\Orango demo\Powerpoint - Orango Demo.epg)

Click to Display Table of Contents

# News Feed

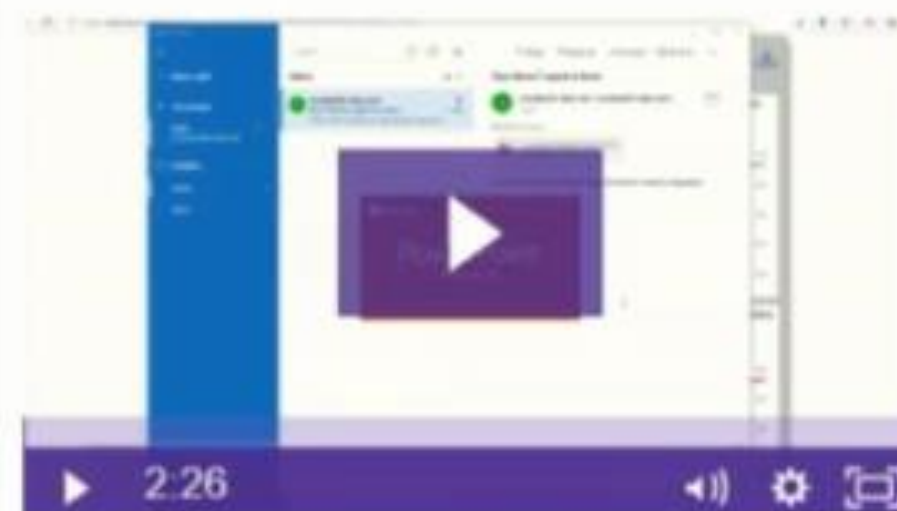


## FOLLOW US



### Generate reports on our E-Cloud! (February 2022)

With Enterprise Cloud, you can generate automated, editable PowerPoint/Google Slides outputs from your online dashboards (including Power and Tableau). See the video below:



Book a demo [HERE](#)

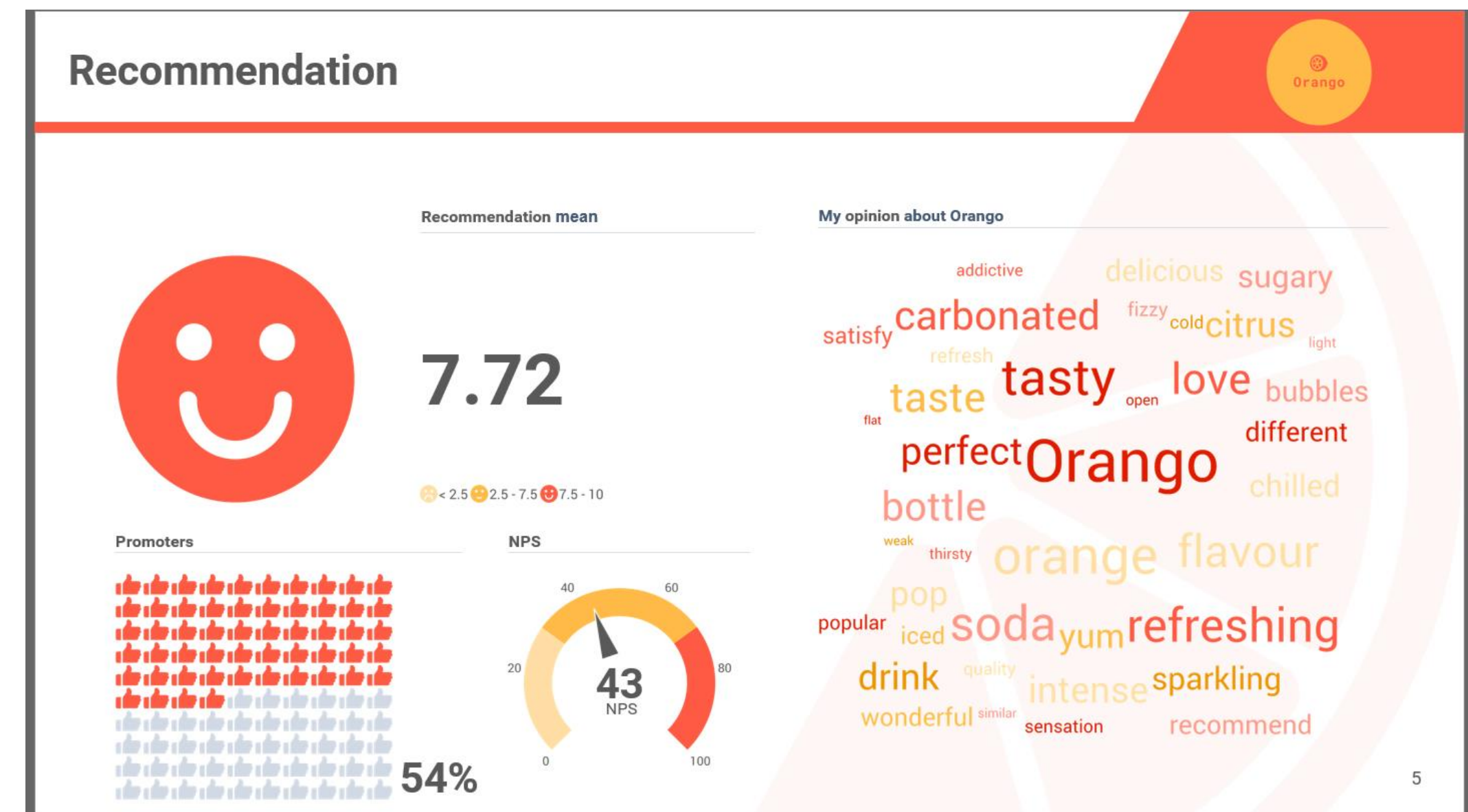
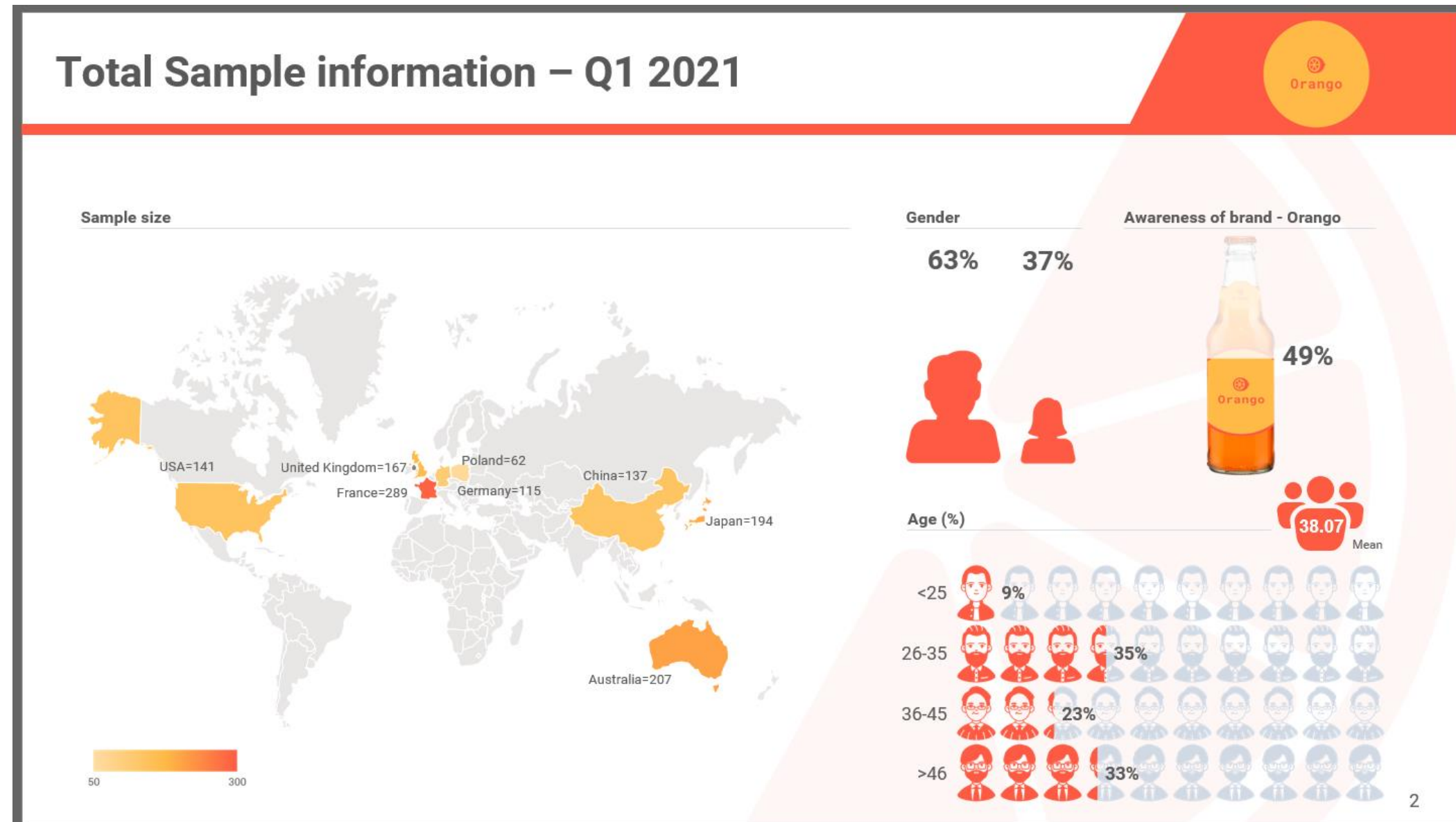
You can keep up to date with new features by clicking the icons below:



# NOT JUST YOUR STANDARD CHARTS....



## DATA-DRIVEN INFOGRAPHICS TOO



# TYPES OF PROJECTS



## TRACKERS



## MULTI COUNTRY



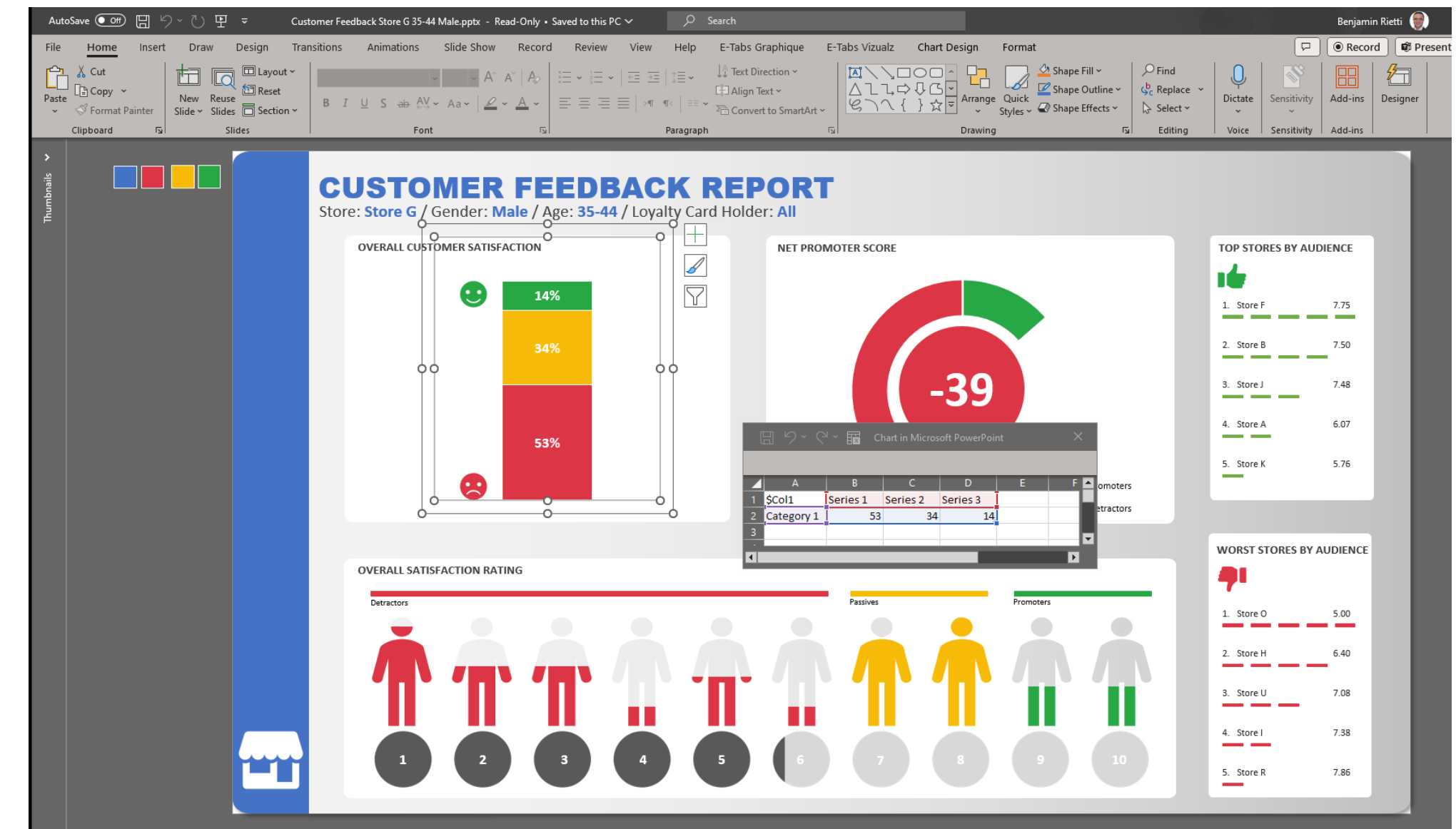
## SEGMENTATION



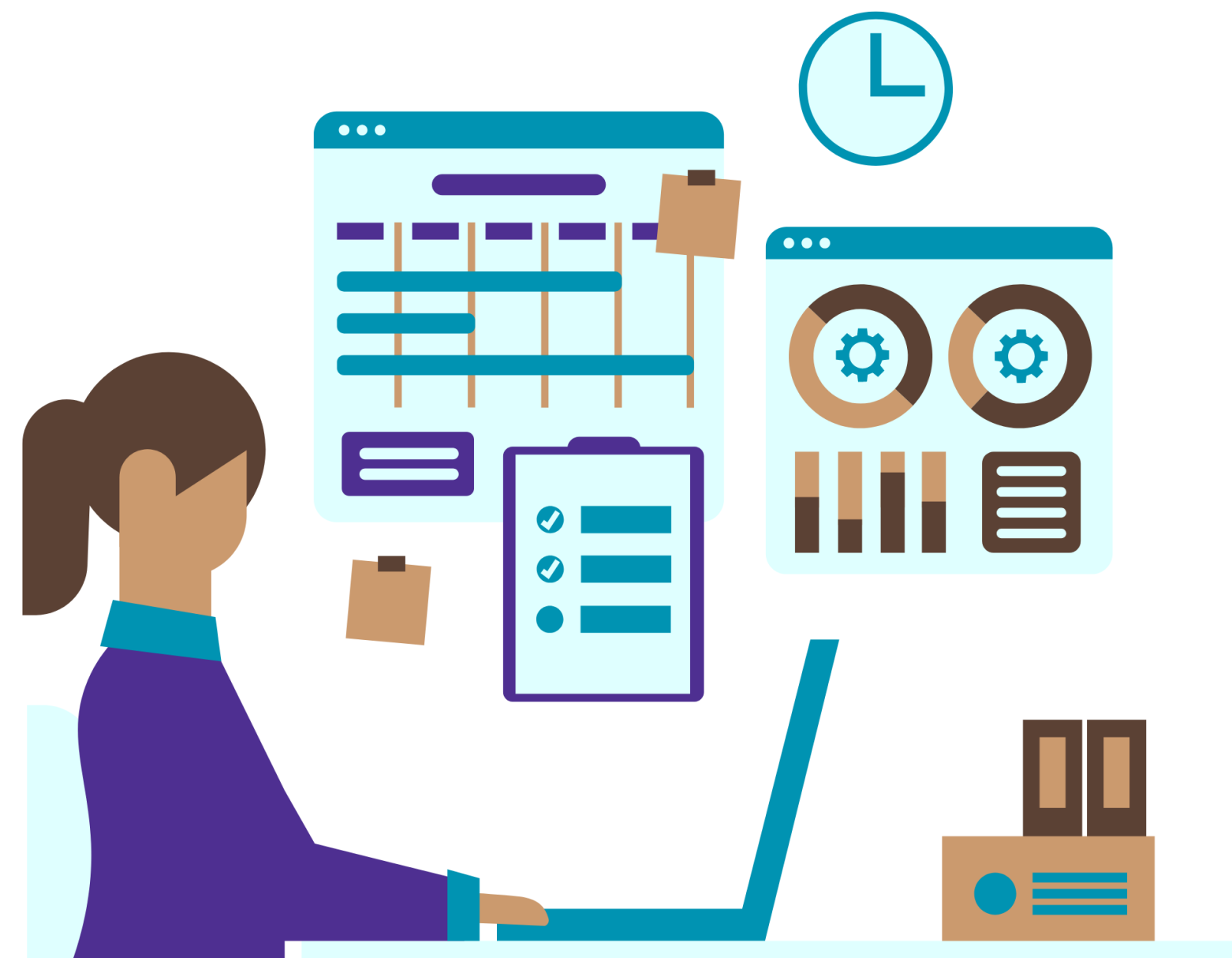
## CX SAT



# LEVERAGING MORE FROM AUTOMATION



# HOW TO ENGAGE WITH E-TABS FOR AUTOMATION



## E-TABS ENTERPRISE SOFTWARE SUBSCRIPTION

- We provide the software, training and support
- Automate everything – Google, PowerPoint, Excel +

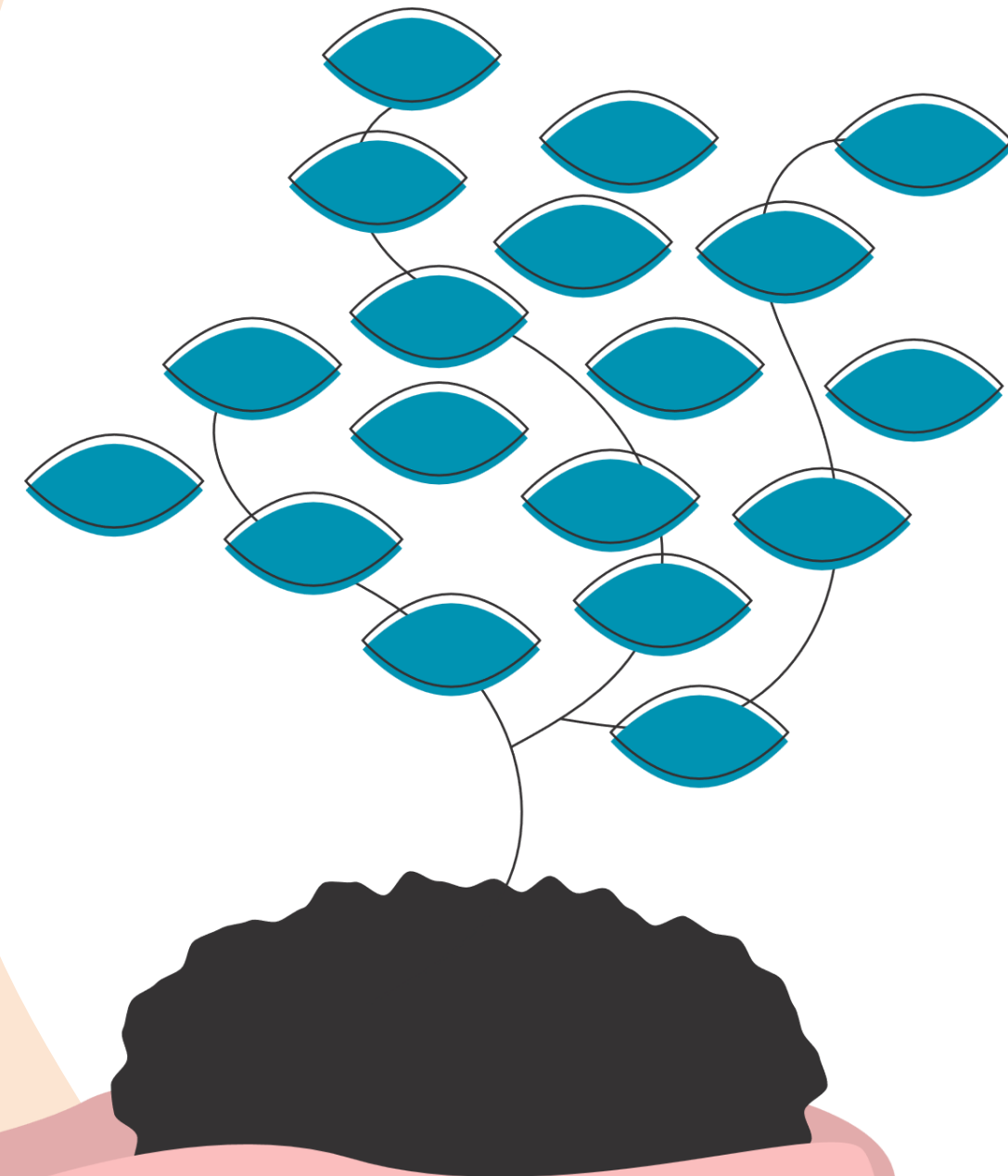
# HOW TO ENGAGE WITH E-TABS FOR AUTOMATION



## E-TABS BUREAU SERVICE CAN AUTOMATE FOR YOU



- Give us your template, tables and instructions
- Any project –PowerPoint, Google Slides, Excel +
- We set-up and then update each wave/market



## STRATEGY FOR GROWTH



- Creates opportunity for **added value**
- Creates time for more **insights**
- Creates options for **more revenue**
- Builds stronger client **relationship**
- Increased employee **satisfaction**



# ANY QUESTIONS ?



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