# sightx

# From Business Questions to Strategic Decisions:

Harnessing the power of generative AI for consumer insights

Cristian Enriquez, MBA Head of Sales - SightX Agenda



1

#### Quick look back

AI 101

**Current Business Applications** 



Al in Market Research

Key takeaways and Q&A







# **NETFLIX amazon Walmart**



# And now, history is ready to **REPEAT ITSELF**



HISTORY

### **Brief History of Al**

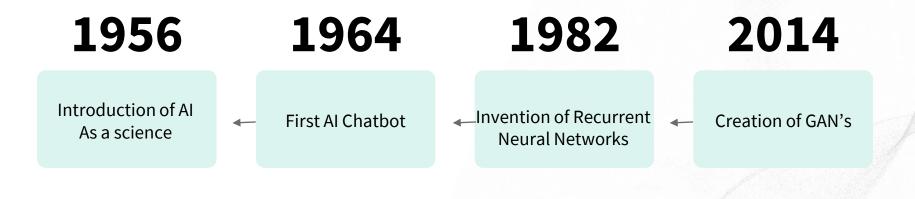
# 2022

Chat GPT is launched



HISTORY

### **Brief History of Al**



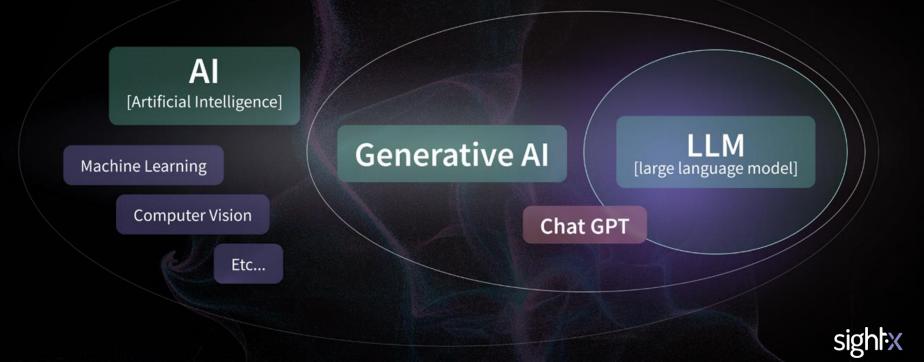


Some people call this artificial intelligence, but the reality is this technology will enhance us. So instead of artificial intelligence, I think we'll augment our intelligence.

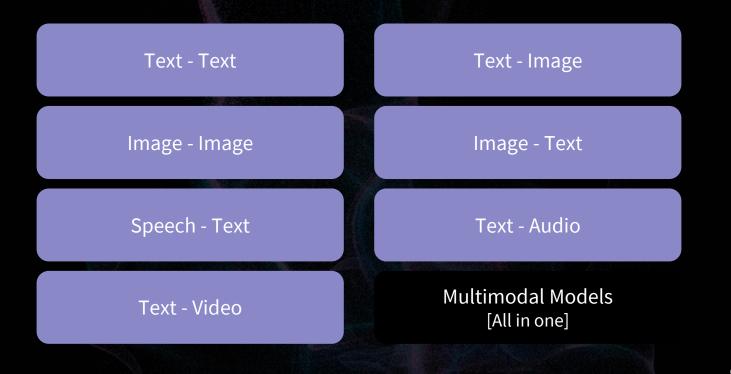
Ginni Rometty, Former CEO of IBM and author of Good Power



# Terminology



### Inputs & Outputs





### Industries Already Impacted by Generative AI



\$

#### Healthcare

Google

# Microsoft

#### ₩ iCAD

Google partnering with iCad to integrate AI tools in the company's devices to detect breast cancer



Google is working with Bayer to automate drafting of clinical trial communications in multiple languages



Microsoft and Epic have teamed up to reduce the time clinicians spend documenting or replying to patient messages

	-		-	8. J	
Internation in the local division of the loc	Management of		-		and the second se
1000	-	-	-		
And and a second	-	-	1000	-	-
ADDED IN	-	_	1000	TRAME OF	10000
10000		-	-	-	-
and the local division of	-	-	-	-	and the second s
and the second s	-	-	And in case of		ACCRECATE ON A

Working together to offer a solution to analyze complex medical records and policy documents to automate the prior authorization process.





# Carrefour

# Walmart >

Carrefour has launched Hopla, a chatbot based on ChatGPT which will be integrated into the <u>Carrefour.fr</u> website Walrmart also came out with a genAi shopper assistant Additionally, has been active in Voice to order via smart devices.

For store associates they developed Ask Sam - helps with day to day tasks

Lastly, the retail giant is in trial using generative AI chatbot for supplier negotiations.

# So, what about **MARKET RESEARCH?**



WE ASKED GENERATIVE AI:

### "Share statistics on how generative Al will transform market research"

#### SPEED AND EFFICIENCY

According to McKinsey AI automation has the potential to reduce the time it takes to gather insights by up to **80%** 

#### **COST SAVINGS**

McKinsey estimates that AI-driven automation could result in cost savings of **70-90%** market research operations

#### SPEED AND EFFICIENCY

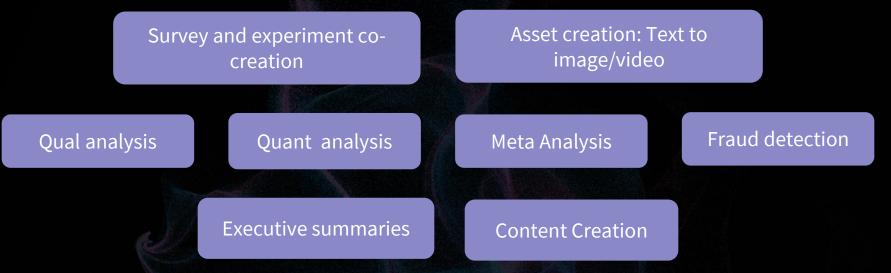
Research by Forrester indicates that companies using AI-driven analytics are **33%** more likely to be leaders in real time marketing

#### CUSTOMER SEGMENTATION

According to a study by Adobe, companies that use AI driven segmentation see a **233%** increase in customer engagement rates.



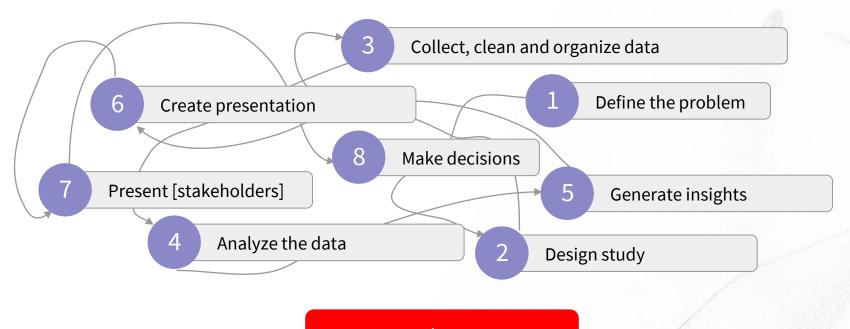
# 8 Ways Generative AI is Transforming Market Research



All will result in the same outcomes: Faster, Better, Cheaper



## We can go from this



Estimated [2-6 months]

# To this!



Estimated [1-4 weeks]





Maxine also allows me to speak French. Maxine me permet aussi de parler Français.

B o

Lasse Meeting

### Key Skill: Effective Prompts

Tips for writing effective statements and questions:

- 1. Be clear and specific
- 2. Ask open ended questions
- 3. Use natural language
- 4. Provide context
- 5. Provide feedback
- 6. Experiment and iterate



### TAKEAWAYS

- 1. Avoid denial and panic, embrace POSITIVITY to change
- 2. The progress we're making is exponential
- 3. The speed at which progress is made is also exponential
- 4. It takes partnership & collaboration
- 5. Tolerating the imperfect for the sake of progress
- 6. New skills, new workflows
- 7. You cannot afford to NOT be part of it. You can shape it, or play catch up.







# Thank You!

### Come see us at Booth #613 to learn more