# Innovate Faster Answers

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Moving at the Speed of Life: Research in Today's On-Demand Climate



## Real People. Quality Data. Faster Answers.

Innovate is the trusted provider for audience targeting, surveying and data collection.



## Americans have a shorter attention span than this guy

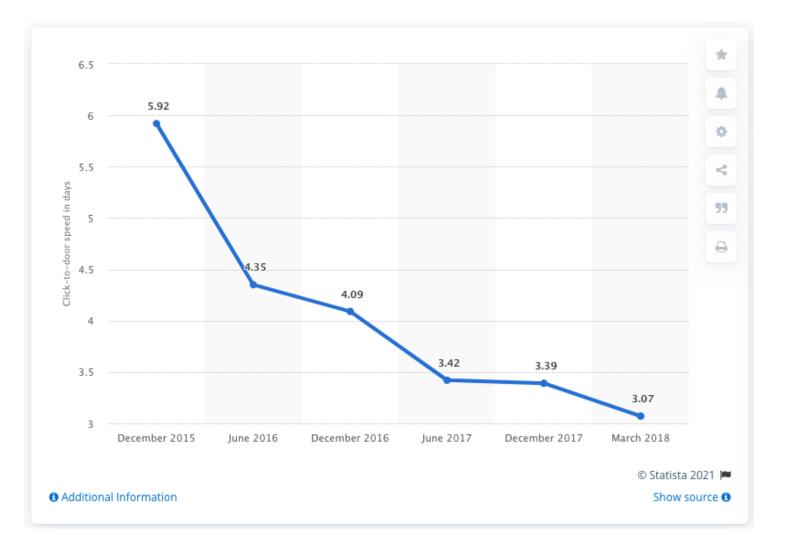




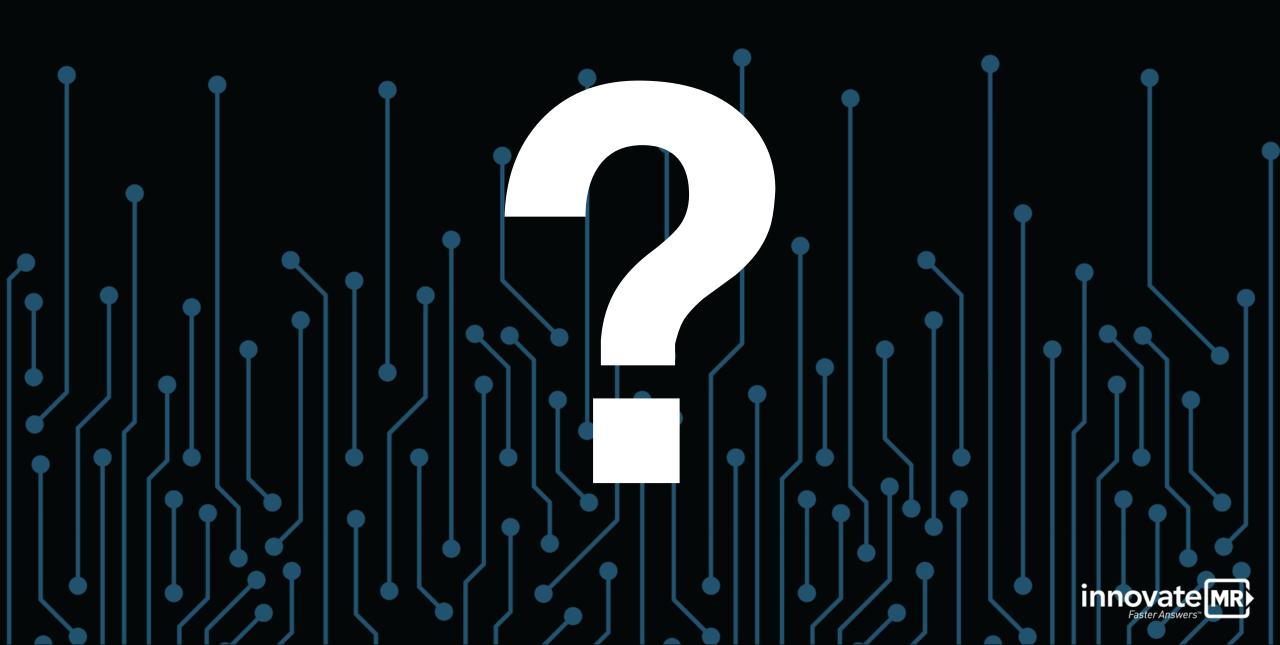
And are more reliant on this



# amazon



This affects how we interact with and what we expect from products and services.

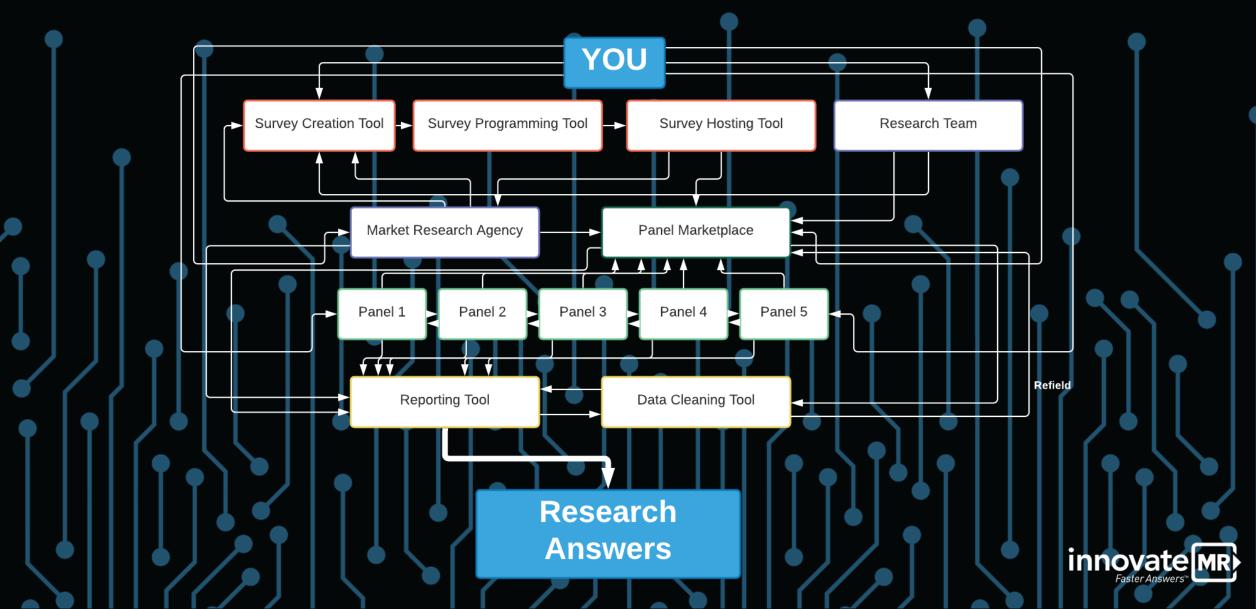


# **SUIO** Of Research Conducted Internally

# \$47B Tech-Enabled Research Market



#### 5.4 tools used per company



#### Agile Research and the Role of Tools and Platforms

#### DIY

- Leverage new technologies and manage the project life cycle yourself.
- Access tools to build and customize your research.
- Save on costs and time by taking on responsibility and wearing multiple hats.

#### DIT

- You are still hands on in the tool, but there is a form of embedded support.
- There is a more collaborative approach and two-way dialogue.
- Support can take over certain tasks and responsibilities when needed.

#### **Managed Services**

- Some form of programming, hosting, sampling, and or reporting is managed by a thirdparty partner.
- Dedicated project managers will manage the project for you and ensure both timelines and deliverables are met.



# Understanding that Research Exists on a Spectrum





## The Focus is not the Tool, it's Your Research Objectives





### **DIY VS DIT**



# Our Approach: Understanding, Empathy, and Action

**Research on a Spectrum**: Understand the goals and objectives first, then choose the correct path.

- Focus on the Client: A tool first mentality puts the research and relationship second and can cause pain down the road.
- **Understand Preferences**: Whether it's full autonomy or support every step of the way, understand what each client wants.





#### vision SULVEYS

- Survey Builder
- Theme Editor
- Sample Integration
- Real time reporting dashboard and access to custom reports

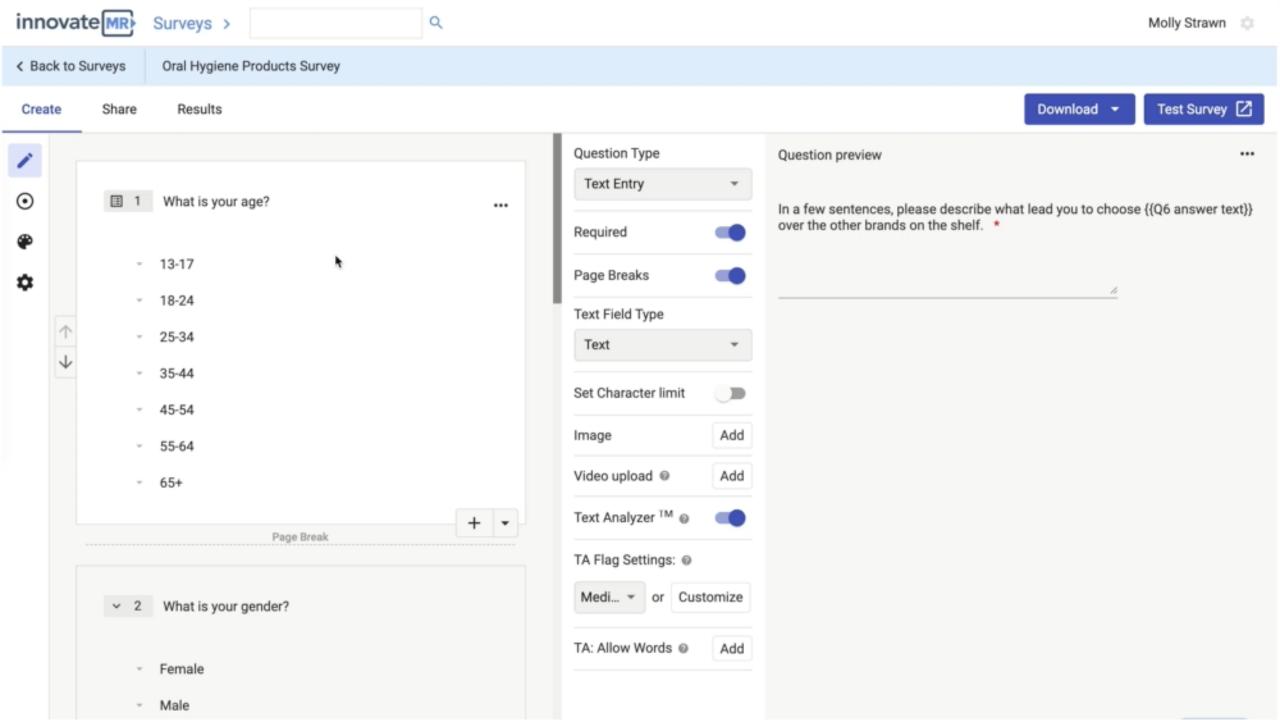
#### vision Sample

- Access to InnovateMR's proprietary global panel
- Both broad and niche audience targeting
- Programmatic sampling with custom alerts, field pacing, and project launch times.

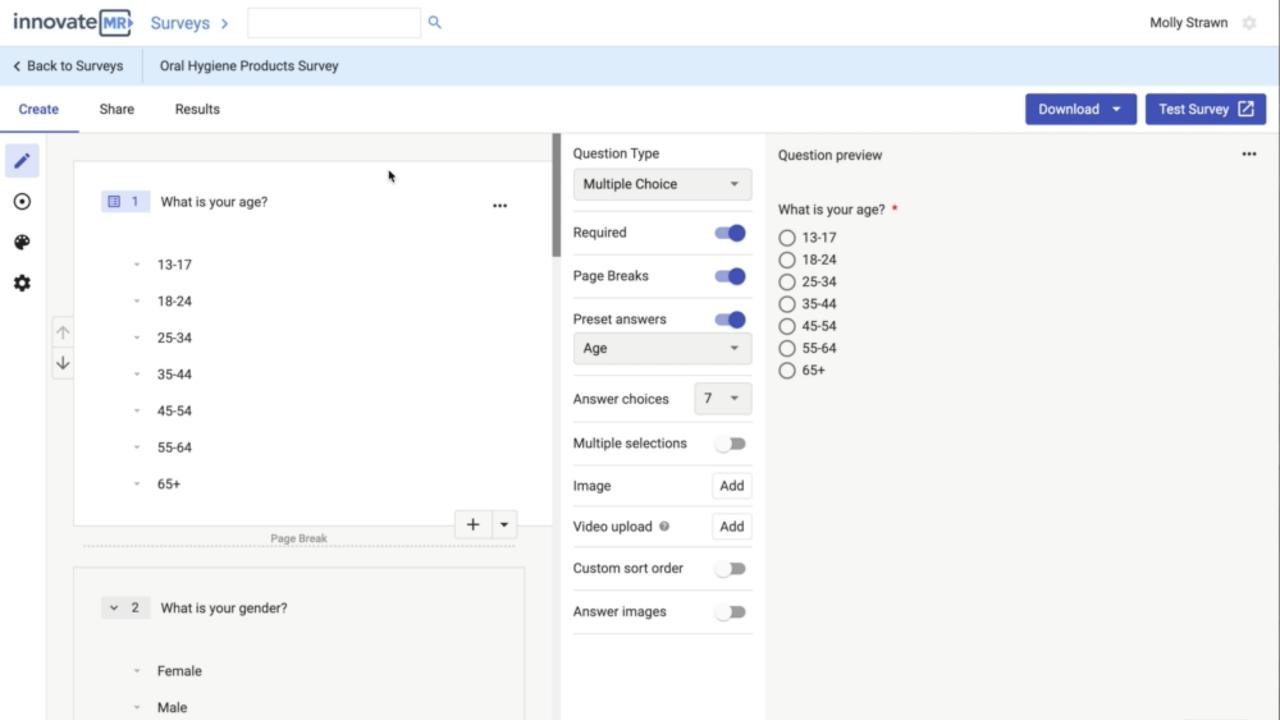
# vision ity<sup>™</sup>

- Text Analyzer Tool
- Digital Fingerprinting
- Geo IP Check
- reCaptcha
- Device and IP analysis





innovate MR Sampling > Search for Projects or Groups Q State States Innovate Admin												
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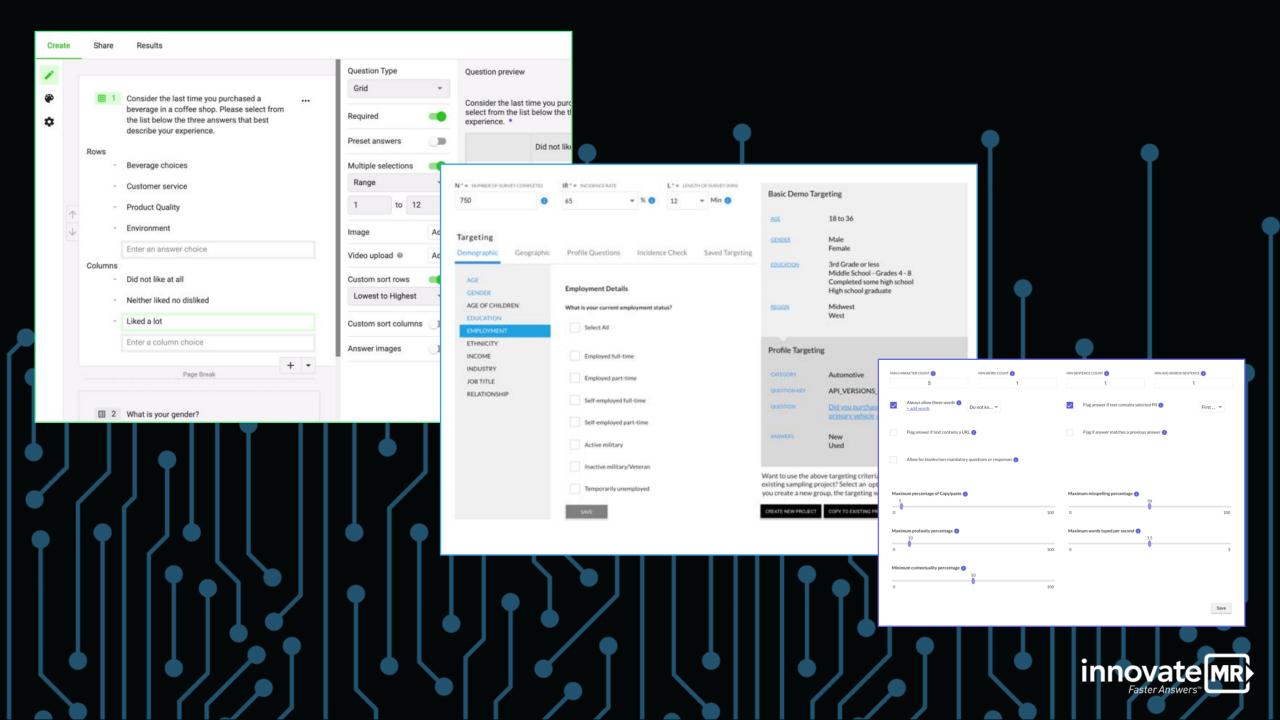


# **Our Vision?** Helping clients reduce **time** and **cost** to insights **without compromising quality**

#fasteranswers





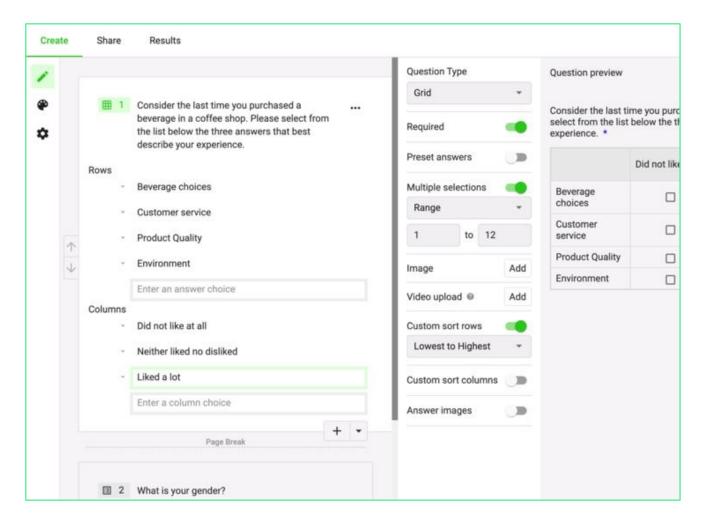


### VISION SULVEYS

#### Streamlining the market research process for insights professionals

Vision Surveys<sup>™</sup> checks both boxes: simplicity and sophistication.

- Conduct rapid pulse surveys to get a lightning-fast read on everevolving target markets.
- Build custom questions/answers or select from a pre-set library, use bulk answer upload, utilize custom logic/piping, customize branded themes for top respondent experience, test on a variety of device types, and add built-in quality questions.
- Select your target audience from InnovateMR sample sources or your own, launch your survey, and watch as people start completing it in real-time.
- Once your survey is successful, build or export custom reports from one cohesive dashboard.
- Our team of research experts is always available to support you through the survey creation process 24/7.



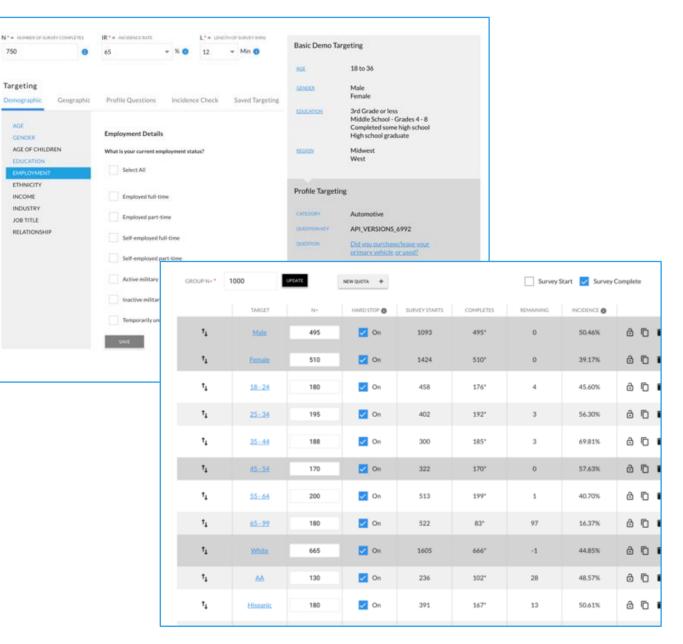


# sample<sup>®</sup>

### Utilize powerful self-serve tools to find the right target audience

Vision Sample<sup>™</sup> lets you select the right target audience of your research.

- Use powerful targeting tools. Enter the number of respondents you need for your survey, from what country, your survey incidence rate, and length of interview. The system will calculate feasibility and pricing and get targeting ready to go.
- Add more in-depth demographic profiling with advanced targeting.
- Create complex nested quotas to get the perfect audience blend or have our expert managed services team do the work.
- We offer a model that truly engages our survey participants and generates long-term panel retention. Each respondent is vetted through over 40 quality methods including digital fingerprinting, GEO-IP validation, mobile and address verification, and more.





# quality

#### Providing insights professionals with high-quality answers, faster

Vision Quality<sup>™</sup> ensures high-quality insights to inform essential business decisions.

- Vision's Text Analyzer<sup>™</sup> will verify open-end responses by removing gibberish answers, copy-and-pasted answers, profanity, PII, and non-contextual answers to ensure participants provide you with rich and relevant responses that provide color to your research findings.
- Gain access to InnovateMR's advanced question library and insert tested red herring questions directly into your surveys. These stronger questions test industry-specific terminology, ask respondents to recognize fake brands, or double-verify aided awareness questions.
- Utilize other data quality essentials such as device fingerprinting, straight lining, and speeder controls.

