GLOBAL TRENDS 2020

Understanding Complexity

Ben Page, Chief Executive, Ipsos MORI

Over <u>370 questions</u> asked of over 22,000 people globally

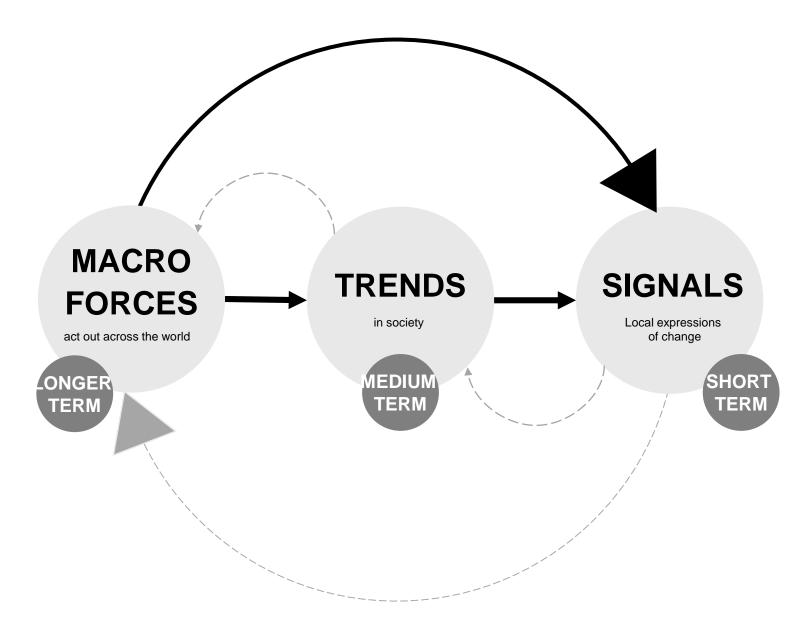




Total Understanding: Sex, religion, brands, government, environment, CX, advertising, data privacy, hopes and fears, values, consumer behaviours and much more



OUR THEORY OF CHANGE





Macro Forces – known knowns



The Fragile Planet



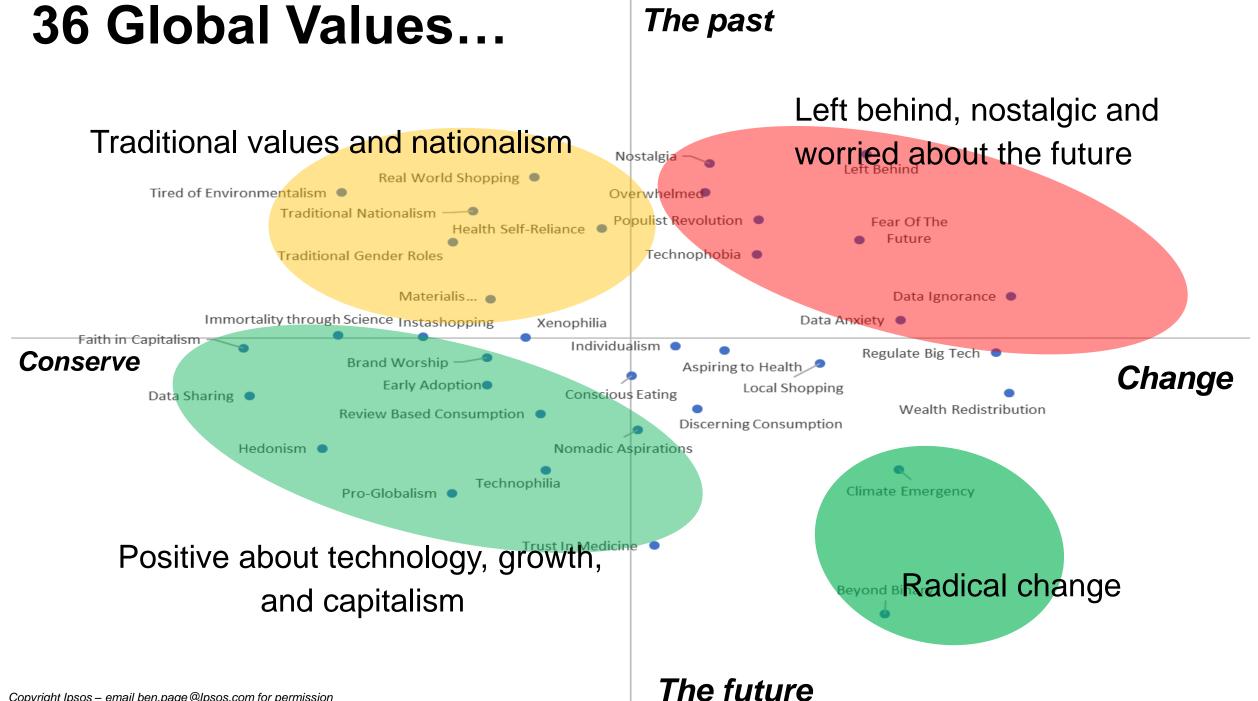
Growing inequality and opportunity











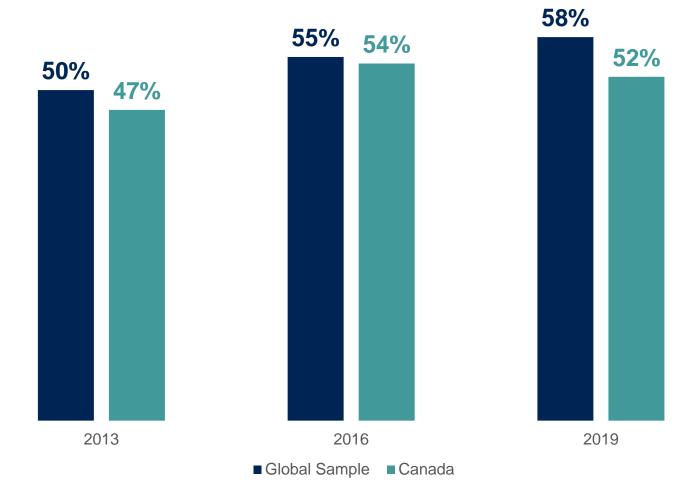
...sort into twelve trends



Ipsos

Trends across countries

Rising belief that "globalisation is good for my country" among the core 20 countries from 2013





But what does it all mean?























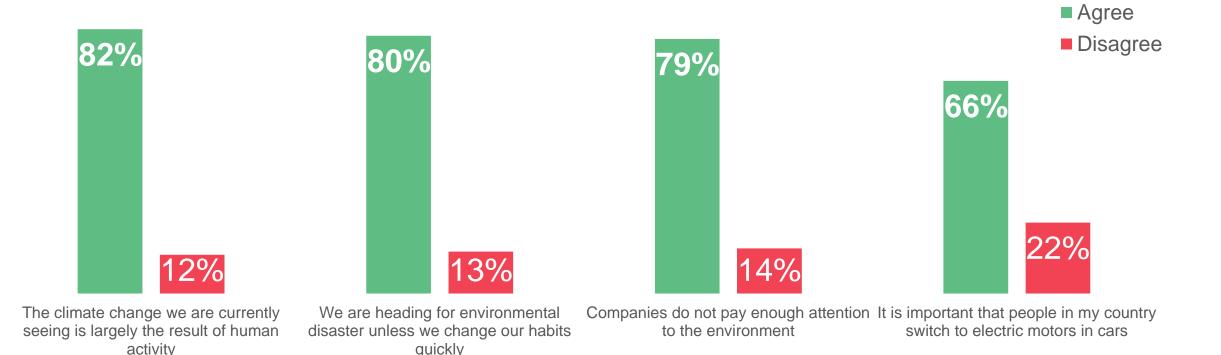
CLIMATE ANTAGONISM



"We are heading for environmental disaster unless we change our habits quickly"

Widespread agreement on the basics

Climate emergency: key statements

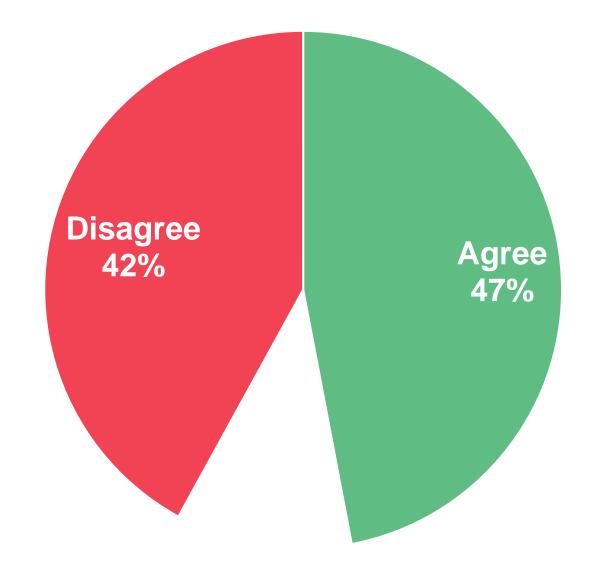




But still some reservations

A perception of mixed messaging from scientific elites forms the bedrock of the **tired of environmentalism** value

This value remains static across age groups

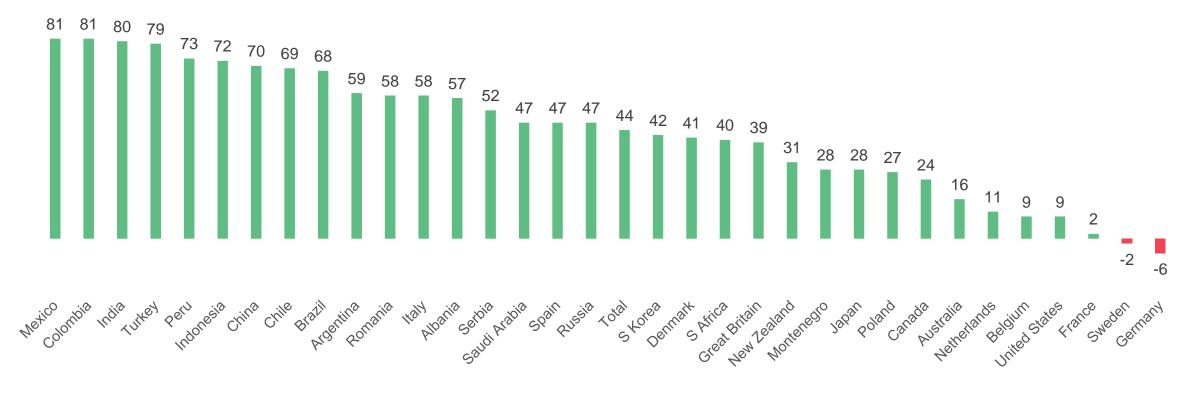


"Even the scientists don't really know what they are talking about on environmental issues"



And there are disagreements on solutions

"It is important that people in my country switch to electric motors in cars" – net agree







"It is inevitable that we will all lose some privacy in the future because of what new technology can do"

Apathy has been growing

Between 2013 and 2019 all factors within this value have increased among the core 20country sample

63%	66%	68%	72%	73%	76%	62%	64%	70%	72%	72%	78%
2013	2016	2019	2013	2016	2019	2013	2016	2019	2013	2016	2019
I don't know what my rights are over the way companies handle my personal information			l don't know what personal information companies hold about me			I often don't bother fully reading terms and conditions on a website before accepting them			It is inevitable that we will all lose some privacy in the future because of what new technology can do		

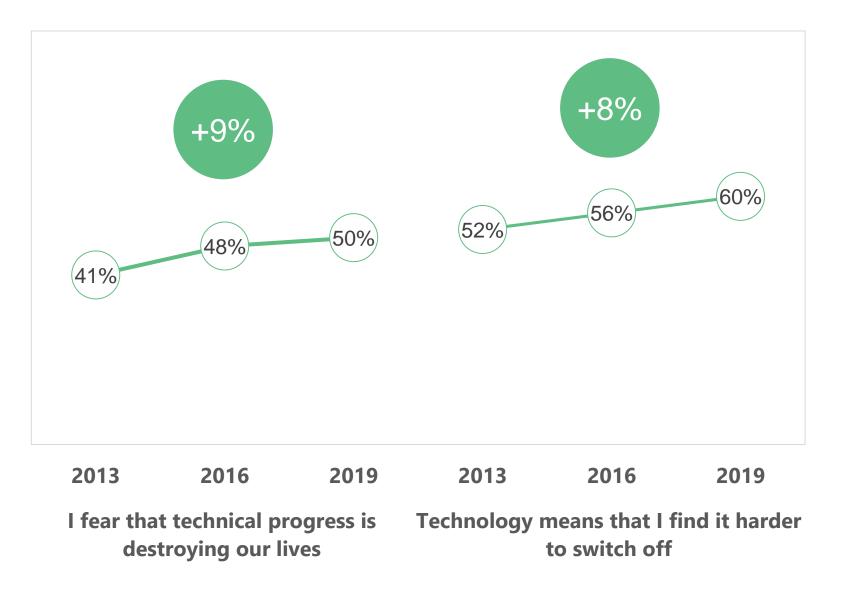


THE TECH DIMENSION

"Social media companies have too much power"

Some fears of technology are on the rise

Some questions within the technophobia value rising as tech spreads globally





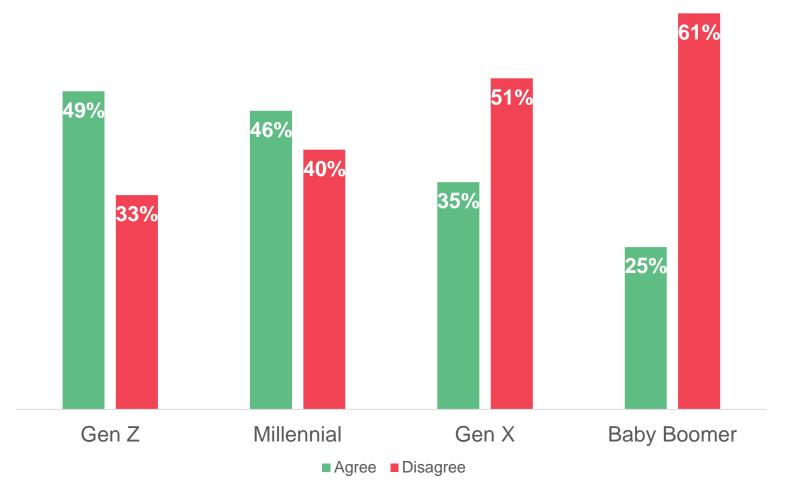
Who is on to the next, first?

Emerging markets show a higher intensity value for **early adoption** – keeping up with tech, trying new brands, and seeking innovation.



India	78
Indonesia	74
Turkey	68
Saudi Arabia	65
Peru	64
Brazil	61
China	61
South Africa	60
Colombia	59
Romania	58
Mexico	56
Chile	53
Italy	51
South Korea	51
Average	51
Serbia	48
Australia	47
Great Britain	47
Poland	46
Germany	46
the US	46
Argentina	45
Denmark	44
New Zealand	44
Spain	44
Belgium	44
Sweden	43
Albania	43
Canada	43
Russia	41
Netherlands	40
France	38
Montenegro	36
Japan	26





With strong age effects

Half of Gen Z say they will always seek innovation over tradition in brands.

Just a quarter of Baby Boomers agree



REACTIONS TO UNCERTAINTY AND INEQUALITY

"I feel very proud of my country"

CAPITALISM'S TURNING ROINT

Inequality is widely felt



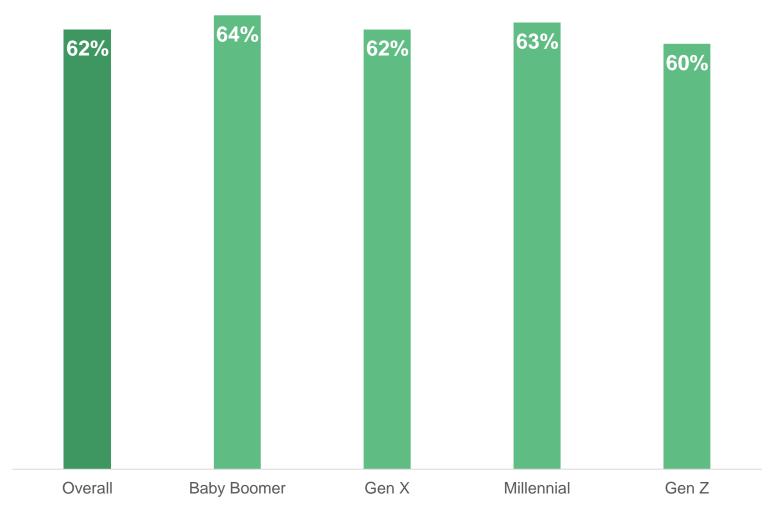
"Wealthy people in society should pay more tax" "Having large differences in income and wealth is bad for society overall"

"The economy of my country is rigged to advantage the rich and powerful"



People expect more of business

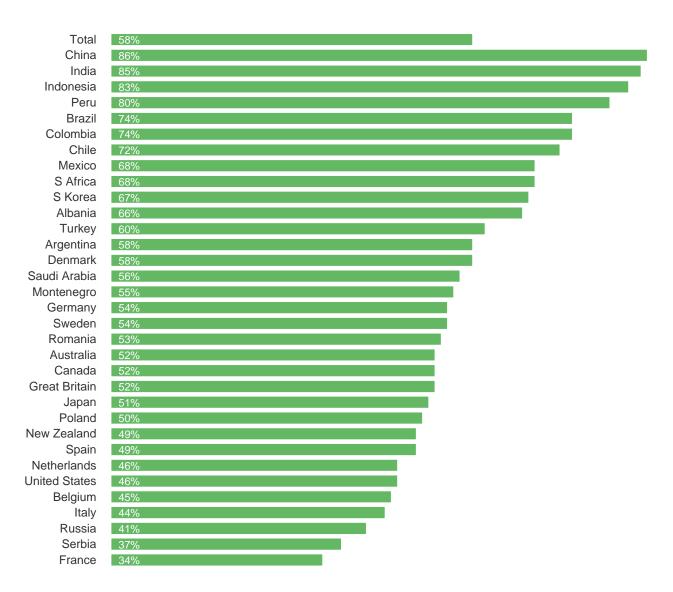
Regardless of age – most expect businesses to have a say on the key issues in their country "Business leaders have a responsibility to speak out on social and political issues affecting my country"





PEAK GLOBALLSATION2

Emerging markets feel like the winners of globalisation

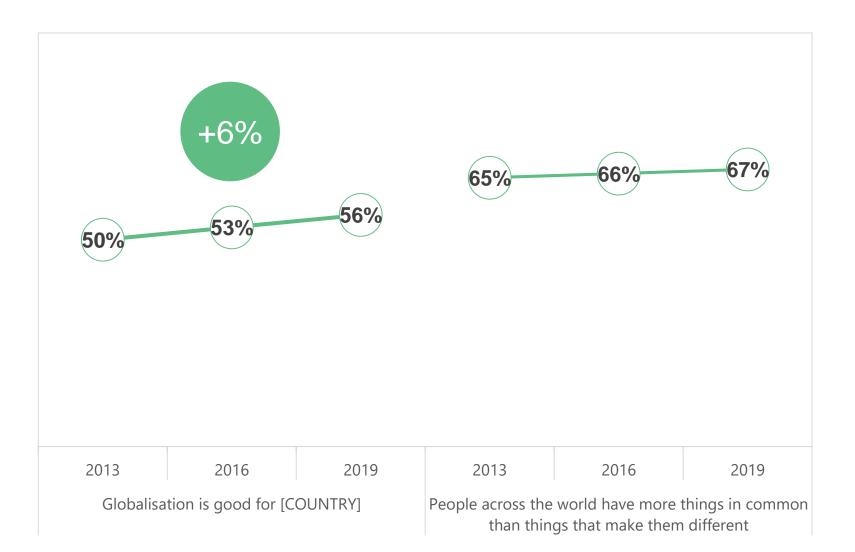


"Globalisation is good for my country"



But pro-global views are rising

Positivity has risen, even among our Europe-heavy 20 core trend markets





CONSCIENTIOUS HEALTH AND CHOICES O

"Eventually all medical conditions and diseases will be curable"

50%

A DIVIDED WORLD

"Things would work better if more women held positions with responsibilities in government and companies"

AUTHENTICITY ZET IS KING

PRINT AND DIGITAL EDITION

HYUNDAI

SAMSUNG

BARCLAYS

"It is possible for a brand to support a good cause and make money at the same time"

SEARCH FOR SIMPLICITY AND MEANING



"I wish my life was more simple"

Predictions are hard....but

Traditional institutions and culture are more resilient than we think

The most adaptable brands will thrive – not the biggest. Are you?

THANK YOU ben.page@lpsos.com

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