NOT ANOTHER FUTURE OF ... **REPORT?!?** Ok, yes it is. But also tips on what how to activate trend insights... Matt Carmichael

Quirks NYC 2024!



Let's start with something *trendy*.





Sometimes a "trend" is a fad, or just a product





Not all fads are even really fads...

One Part Mr. Peanut, One Part Hipster Chic

The Monocle Returns as a Fashion Accessory

By ALLEN SALKIN MARCH 5, 2014



The monocle has returned as a fashion accessory, as modeled here by the rapper Jose Vega. Stephen Morton for The New York Times



Trends do not exist in a vacuum







Matt Carmichael SVP, Global Trends & Foresight

Editor, What the Future

What we're going to talk about...













SHOPPING SHOPPING

psos

We are moving from Omnichannel into Omnipresent and Omniscient retail.

9



As people deal with the overwhelming world around them, winning brands will appeal to their individualism, build trust and help them see their future.

51% of Americans ages 18 to 34 say they purchase items the moment a new product is released.

(Source: Ipsos survey conducted Mar. 19-20, 2024, among 1,120 U.S. adults.)



Now imagine a world where....

Connected devices and AI combine to let everything you experience virtually or in reality become "shoppable."



Find a look you like

See an outfit that's caught your eye? Or a chair that's perfect for your living room? Get inspired by similar clothes, furniture, and home decor—without having to type what you're looking for.

But of course, some of that already exists.





Key questions for the future of **SHOPPING**

- What will your retail real estate "portfolio" look like?
- How will you recruit and retain a diverse consumer base?
- How do you tap into your most passionate customers, and can they create a community?
- Can your products take on a second life or be made more

sustainably?

Will your customers be able to afford to buy All the Things?



CREATINE FUTURE







TechnoWorry: Peak, or Plateau?

AI makes me nervous...



■2022 ■2023 **■**2024



Not all markets are as nervous as the U.S. is





Perceived lack of benefits the biggest barrier to GenAl adoption

Q: When thinking about generative AI tools like Chatbots, content or image generators, or assistants, which of the following, if any, keep you from using it more than you currently do



Ipsos

Source: **Ipsos Consumer Tracker**, fielded June 25 – June 26, 2024 among 1,085 U.S. adults.

Technotrends are driven by this tension: People are experiencing Technowonder. They both think that tech is destroying our lives, but also that it is the only thing that can save US.

Worth 1,000 words...



FLAMINGONE, by Miles Astray





Key questions for the future of **CREATIVITY**

- How do you balance the wonder and worry in what you create?
- Can you help people be creative?
- Can you keep your brand voice authentic as marketing messages (and disinformation) proliferate.
- For platforms, there are opportunities in curation.

• For creators, what's the balance between human + AI?

psos

.

From insights to activation in your team

Curate Tell a data story Run a workshop Let people imagine Keep it going... and make

time for the future



From insights to activation in your your audience Do the work

Play! (We can help!)



Three key points layout

Shopping is moving from omnichannel to omnipresent and omniscient. Creativity will be a balance between human and AI, but that discussion won't last.

Activating is about telling stories – build an arc, draw them in, know your audience and bring the insights to life.





The largest public survey in Ipsos history with over 52,000 interviews:



Global markets

Of the world's population

Of the world's Gross Domestic Product

74% 90%



When you imagine possible tomorrows, you ask better questions *today*.



